Return of Organization Exempt From Income Tax
Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except private foundations)

▶ Information about Form 990 and its instructions is at www.irs.gov/form990.

Department of the Treasury Internal Revenue Service

▶ Do not enter social security numbers on this form as it may be made public.

Open to Public Inspection

OMB No. 1545-0047

A I	For the	e 2016 calendar year, or tax year beginning JU	L 1, 2016 and	ending J	UN 30, 20	017	
В	Check if applicabl	C Name of organization			D Emplo	yer identifi	ication number
	Addre	ss GIRLS INCORPORATED OF LYNN					
Ē	Name chang				1	04-210	14250
	Initial return	Number and street (or P.O. box if mail is not deli	vered to street address)	Room/suite	E Teleph	one numbe	er
	Final return/		,				02-9744
	termin ated	City or town, state or province, country, and	ZIP or foreign postal code		G Gross re	ceipts \$	3,149,876.
	Ameno				H(a) Is th	is a group r	eturn
	Application	IF Name and address of principal officer:	AH ANSOURLIAN		for s	ubordinates	s? Yes X No
	pendir	50 HIGH STREET, LYNN, MA 01902			H(b) Are all	subordinates i	included? Yes No
$\overline{\Gamma}$	Tax-exe	empt status: X 501(c)(3) 501(c) ()		or 527	If "N	o," attach a	a list. (see instructions)
J	Websit	te: WWW.GIRLSINCLYNN.ORG			H(c) Grou	ıp exemptic	on number 🕨
		5. ga	sociation Other >	L Year	of formation:	1942	M State of legal domicile: MA
Pa		Summary		4			
ø		Briefly describe the organization's mission or most			PIRES ALL	GIRLS TO	0
anc		BE STRONG, SMART AND BOLD BY PROVIDING	ESSENTIAL RESOURCES A	ND			
Governance	1	Check this box if the organization discor					I
<u>3</u> 6		Number of voting members of the governing body					18
		Number of independent voting members of the gov					18
Activities &		Total number of individuals employed in calendar y					69
ξį		Total number of volunteers (estimate if necessary)					344
Ac		Total unrelated business revenue from Part VIII, co					0.
	Ь	Net unrelated business taxable income from Form	990-1, line 34				Current Year
Revenue	8	Contributions and grants (Part VIII line 1b)			Prior Y	ear ,065,962.	2,024,536.
		Contributions and grants (Part VIII, line 1h) Program service revenue (Part VIII, line 2g)				752,836 .	
š		Investment income (Part VIII, column (A), lines 3, 4,				21,260.	55,725.
æ		Other revenue (Part VIII, column (A), lines 5, 6d, 8c,				-40,799.	0.
	1	Total revenue - add lines 8 through 11 (must equal		2	,799,259.	2,858,441.	
	_	Grants and similar amounts paid (Part IX, column (A				0.	0.
		Benefits paid to or for members (Part IX, column (A				0.	0.
S	1	Salaries, other compensation, employee benefits (F			1	,416,245.	1,570,317.
Expenses	16a	Professional fundraising fees (Part IX, column (A), li				0.	0.
xpe	b	Total fundraising expenses (Part IX, column (D), line					
Ω̈́	17	Other expenses (Part IX, column (A), lines 11a-11d,			1	,201,730.	1,022,400.
	18	Total expenses. Add lines 13-17 (must equal Part I)	K, column (A), line 25)		2	,617,975.	
	19	Revenue less expenses. Subtract line 18 from line	12			181,284.	265,724.
Net Assets or Fund Balances				Ве	ginning of C		End of Year
sset	20					,987,638.	3,604,871.
et A	21	Total liabilities (Part X, line 26)				,152,554.	517,408.
		Net assets or fund balances. Subtract line 21 from	line 20		2	,835,084.	3,087,463.
	art II	Signature Block Ities of perjury, I declare that I have examined this return,	including accompanying achadula	a and atatam	anta and ta	the best of m	ny knowledge and halief it is
		thes of perjury, it declare that i have examined this return, et, and complete. Declaration of preparer (other than office					iy kilowledge alld bellel, it is
uue	, сопес	t, and complete. Deciaration of preparer (other than office	1) is based oil all illioi llatioil of w	ilicii piepaiei	ilas ally kilo	wieuge.	
ei.	n	Signature of officer			D:	ate	
Sig Hei		DEBORAH ANSOURLIAN EXECUTIVE DIR	₹CTOR				
пе	e	Type or print name and title	<u> </u>				
		, , , , , , , , , , , , , , , , , , ,	Preparer's signature	11	Date	Check	PTIN
Pai	d	l	DAVID J. KELLEHER, C.P.	.a 1	1/03/17	if self-employ	 _{ved} P01059560
	- parer	Firm's name ALEXANDER, ARONSON, FINN:		<u> </u>		rm's EIN 🛌	04-2571780
	Only	Firm's address 50 WASHINGTON STREET	- 1 · ·			5 E.111	-
	•	WESTBOROUGH, MA 01581			P	hone no.508	3-366-9100
Ma	v the IF	RS discuss this return with the preparer shown abo	ve? (see instructions)		1		X Yes No

04-2104250

Pai	rt III Statement of Program Service Accomplishments	
	Check if Schedule O contains a response or note to any line in this Part III	Х
1	Briefly describe the organization's mission:	
	GIRLS INC. INSPIRES ALL GIRLS TO BE STRONG, SMART AND BOLD BY	
	PROVIDING ESSENTIAL RESOURCES AND PROGRAMS TO AT RISK, LOW-INCOME	
	GIRLS AND THEIR FAMILIES. GIRLS INC. HELPS BUILD GIRLS' CAPACITY FOR	
	RESPONSIBLE AND CONFIDENT ADULTHOOD, ECONOMIC INDEPENDENCE, AND	
2	Did the organization undertake any significant program services during the year which were not listed on the	
	prior Form 990 or 990-EZ?	Yes X No
	If "Yes," describe these new services on Schedule O.	
3	Did the organization cease conducting, or make significant changes in how it conducts, any program services?	Yes X No
	If "Yes," describe these changes on Schedule O.	
4	Describe the organization's program service accomplishments for each of its three largest program services, as measured by	ov expenses.
	Section 501(c)(3) and 501(c)(4) organizations are required to report the amount of grants and allocations to others, the total	
	revenue, if any, for each program service reported.	ол,роттооо, атта
4a		770,109.)
	CHILD CARE PROGRAM: PROVIDES SAFE, DEVELOPMENTALLY APPROPRIATE	· · · · · · · · · · · · · · · · · · ·
	ACTIVITIES AFTER SCHOOL, ON EARLY RELEASE DAYS AND DURING SCHOOL	
	VACATIONS FOR GIRLS IN GRADES 1-6.	
	OUR LITERACY PROGRAM IS A CENTERPIECE OF THE SCHOOL-AGE CHILD CARE	
	PROGRAM. THE LITERACY PROGRAM WAS DEVELOPED AT OUR AGENCY THROUGH A	
	GRANT FROM THE KELLOGG FOUNDATION VIA THE GIRLS INCORPORATED NATIONAL	
	OFFICE. GIRLS IN GRADES K-3 PARTICIPATE IN A BALANCED LITERACY PROGRAM	
	THAT INCLUDES THE KEY COMPONENTS OF READING, LISTENING, SPEAKING AND	
	WRITING. THESE COMPONENTS ARE DELIVERED THROUGH HANDS-ON ACTIVITIES AND	
	A GREAT SELECTION OF BOOKS, FACILITATED BY TRAINED STAFF AND VOLUNTEERS	
	FROM LYNN AND SURROUNDING COMMUNITIES. NINETY-FIVE PERCENT OF OUR	
4b	(Code:) (Expenses \$ 419,544. including grants of \$) (Revenue \$)
	TEEN PROGRAM: DESIGNED TO DEVELOP AWARENESS OF CURRENT SOCIAL ISSUES	
	INCLUDING TEENAGE PREGNANCY/SEXUALITY, SUBSTANCE ABUSE, TOBACCO AND	
	HIV/AIDS. ALSO HELPS GIRLS PREPARE FOR THE JOB MARKET THROUGH A CAREER	
	PATH PROGRAM.	
	THE COLLEGE MENTORING PROGRAM CONTINUES TO GROW. LAST YEAR 40 HIGH	
	SCHOOL JUNIORS AND SENIORS, 95% OF WHOM ARE FIRST IN THEIR FAMILY TO	
	ATTEND COLLEGE IN THE UNITED STATES ATTENDED. THE 20-25 SENIORS ARE	
	MATCHED IN A 1:1 OR 2:1 RATIO WHILE THE JUNIORS PARTICIPATE IN GROUP	
	MENTORING WITH VOLUNTEER MENTORS FROM LYNN AND SURROUNDING COMMUNITIES.	
	THESE WOMEN AND MEN DEDICATE NOT ONLY A MINIMUM OF TWO HOURS A WEEK TO	
	THEIR MENTEES, THEY BECOME ROLE MODELS AND A SOURCE OF GUIDANCE THROUGH	
4c	(Code:) (Expenses \$ 559,419. including grants of \$) (Revenue \$	8,071.)
	MIDDLE SCHOOL PROGRAM: PROVIDES SAFE, DEVELOPMENTALLY APPROPRIATE	
	ACTIVITIES AFTER SCHOOL, ON EARLY RELEASE DAYS, AND DURING SCHOOL	
	VACATION FOR GIRLS IN GRADES 6-8.	
	EMPOWERING GIRLS AND YOUNG WOMEN TO AVOID PREGNANCY DURING THEIR TEEN	
	YEARS, IS ONE OF THE BIGGEST BARRIERS TO GIRLS ACHIEVING THEIR FULL	
	POTENTIAL. WE ARE PROUD THAT OUR MIDDLE SCHOOL PREGNANCY PREVENTION	
	PROGRAM REACHED 40% MORE GIRLS THIS YEAR. THROUGH THIS PROGRAM GIRLS	
	ACQUIRE THE KNOWLEDGE AND SKILLS NECESSARY TO TAKE CHARGE OF AND TO	
	MAKE INFORMED DECISIONS ABOUT THEIR SEXUAL HEALTH.	
4d	Other program services (Describe in Schedule O.)	
	(Expenses \$ including grants of \$) (Revenue \$)
4e	Total program service expenses ► 2,064,038.	
		- 000 (saus

Form 990 (2016) GIRLS INCORPORATED Part IV Checklist of Required Schedules

			Yes	No
1	Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)?	1	х	
2	If "Yes," complete Schedule A	2	Х	
2			21	
3	Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to candidates for public office? If "Yes," complete Schedule C, Part I	3		х
4	Section 501(c)(3) organizations. Did the organization engage in lobbying activities, or have a section 501(h) election in effect			
	during the tax year? If "Yes," complete Schedule C, Part II	4		Х
5	Is the organization a section 501(c)(4), 501(c)(5), or 501(c)(6) organization that receives membership dues, assessments, or			
	similar amounts as defined in Revenue Procedure 98-19? If "Yes," complete Schedule C, Part III	5		х
6	Did the organization maintain any donor advised funds or any similar funds or accounts for which donors have the right to			
	provide advice on the distribution or investment of amounts in such funds or accounts? If "Yes," complete Schedule D, Part I	6		х
7	Did the organization receive or hold a conservation easement, including easements to preserve open space,			
	the environment, historic land areas, or historic structures? If "Yes," complete Schedule D, Part II	7		х
8	Did the organization maintain collections of works of art, historical treasures, or other similar assets? If "Yes," complete Schedule D, Part III	8		Х
9	Did the organization report an amount in Part X, line 21, for escrow or custodial account liability, serve as a custodian for			
	amounts not listed in Part X; or provide credit counseling, debt management, credit repair, or debt negotiation services?			
	If "Yes," complete Schedule D, Part IV	9		х
10	Did the organization, directly or through a related organization, hold assets in temporarily restricted endowments, permanent			
	endowments, or quasi-endowments? If "Yes," complete Schedule D, Part V	10	х	
11	If the organization's answer to any of the following questions is "Yes," then complete Schedule D, Parts VI, VII, VIII, IX, or X			
	as applicable.			
а	Did the organization report an amount for land, buildings, and equipment in Part X, line 10? If "Yes," complete Schedule D,			
	Part VI	11a	Х	
b	Did the organization report an amount for investments - other securities in Part X, line 12 that is 5% or more of its total			
	assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VII	11b		Х
С	Did the organization report an amount for investments - program related in Part X, line 13 that is 5% or more of its total			
	assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VIII	11c		Х
d	Did the organization report an amount for other assets in Part X, line 15 that is 5% or more of its total assets reported in			
	Part X, line 16? If "Yes," complete Schedule D, Part IX	11d		Х
е	Did the organization report an amount for other liabilities in Part X, line 25? If "Yes," complete Schedule D, Part X	11e	Х	
f	Did the organization's separate or consolidated financial statements for the tax year include a footnote that addresses			
	the organization's liability for uncertain tax positions under FIN 48 (ASC 740)? If "Yes," complete Schedule D, Part X	11f	Х	
12a	Did the organization obtain separate, independent audited financial statements for the tax year? If "Yes," complete			
	Schedule D, Parts XI and XII	12a	Х	
b	Was the organization included in consolidated, independent audited financial statements for the tax year?			
	If "Yes," and if the organization answered "No" to line 12a, then completing Schedule D, Parts XI and XII is optional	12b		X
13	Is the organization a school described in section 170(b)(1)(A)(ii)? If "Yes," complete Schedule E	13		Х
14a	Did the organization maintain an office, employees, or agents outside of the United States?	14a		Х
b	Did the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking, fundraising, business,			
	investment, and program service activities outside the United States, or aggregate foreign investments valued at \$100,000			,
	or more? If "Yes," complete Schedule F, Parts I and IV	14b		Х
15	Did the organization report on Part IX, column (A), line 3, more than \$5,000 of grants or other assistance to or for any			
40	foreign organization? If "Yes," complete Schedule F, Parts II and IV	15		Х
16	Did the organization report on Part IX, column (A), line 3, more than \$5,000 of aggregate grants or other assistance to	4.		, v
17	or for foreign individuals? If "Yes," complete Schedule F, Parts III and IV	16		Х
17	Did the organization report a total of more than \$15,000 of expenses for professional fundraising services on Part IX,	47		Х
10	column (A), lines 6 and 11e? If "Yes," complete Schedule G, Part I Did the organization report more than \$15,000 total of fundraising event gross income and contributions on Part VIII, lines	17		Α.
18		18	х	
19	1c and 8a? If "Yes," complete Schedule G, Part II Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line 9a? If "Yes,"	10		
13	complete Schedule G, Part III	19		х
	,,			

Form **990** (2016)

Form 990 (2016) GIRLS INCORPORATED OF LYNN Part IV Checklist of Required Schedules (continued)

			Yes	No
20a	Did the organization operate one or more hospital facilities? If "Yes," complete Schedule H	20a		Х
b	If "Yes" to line 20a, did the organization attach a copy of its audited financial statements to this return?	20b		
21	Did the organization report more than \$5,000 of grants or other assistance to any domestic organization or			
	domestic government on Part IX, column (A), line 1? If "Yes," complete Schedule I, Parts I and II	21		Х
22	Did the organization report more than \$5,000 of grants or other assistance to or for domestic individuals on			
	Part IX, column (A), line 2? If "Yes," complete Schedule I, Parts I and III	22		Х
23	Did the organization answer "Yes" to Part VII, Section A, line 3, 4, or 5 about compensation of the organization's current			
	and former officers, directors, trustees, key employees, and highest compensated employees? If "Yes," complete			
	Schedule J	23		Х
24a	Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than \$100,000 as of the			
	last day of the year, that was issued after December 31, 2002? If "Yes," answer lines 24b through 24d and complete			
	Schedule K. If "No", go to line 25a	24a		Х
	Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception?	24b		
С	Did the organization maintain an escrow account other than a refunding escrow at any time during the year to defease			
	any tax-exempt bonds?	24c		
	Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year?	24d		
25a	Section 501(c)(3), 501(c)(4), and 501(c)(29) organizations. Did the organization engage in an excess benefit			
	transaction with a disqualified person during the year? If "Yes," complete Schedule L, Part I	25a		Х
b	Is the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior year, and			
	that the transaction has not been reported on any of the organization's prior Forms 990 or 990-EZ? If "Yes," complete			
	Schedule L, Part I	25b		Х
26	Did the organization report any amount on Part X, line 5, 6, or 22 for receivables from or payables to any current or			
	former officers, directors, trustees, key employees, highest compensated employees, or disqualified persons? If "Yes,"			
	complete Schedule L, Part II	26		Х
27	Did the organization provide a grant or other assistance to an officer, director, trustee, key employee, substantial			
	contributor or employee thereof, a grant selection committee member, or to a 35% controlled entity or family member			
	of any of these persons? If "Yes," complete Schedule L, Part III	27		Х
28	Was the organization a party to a business transaction with one of the following parties (see Schedule L, Part IV			
	instructions for applicable filing thresholds, conditions, and exceptions):			
	A current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part IV	28a		X
	A family member of a current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part IV	28b		Х
С	An entity of which a current or former officer, director, trustee, or key employee (or a family member thereof) was an officer,			
	director, trustee, or direct or indirect owner? If "Yes," complete Schedule L, Part IV	28c		X
29	Did the organization receive more than \$25,000 in non-cash contributions? If "Yes," complete Schedule M	29		Х
30	Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified conservation			17
0.4	contributions? If "Yes," complete Schedule M	30		Х
31	Did the organization liquidate, terminate, or dissolve and cease operations?			v
00	If "Yes," complete Schedule N, Part I	31		Х
32	Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets? If "Yes," complete	20		Х
22	Schedule N, Part II Did the organization own 100% of an entity disregarded as separate from the organization under Regulations	32		Α
33	sections 301.7701-2 and 301.7701-3? If "Yes," complete Schedule R, Part I	33		х
34	Was the organization related to any tax-exempt or taxable entity? If "Yes," complete Schedule R, Part II, III, or IV, and	33		
34		34		х
35a		35a		X
	If "Yes" to line 35a, did the organization receive any payment from or engage in any transaction with a controlled entity	33a		
D	within the meaning of section 512(b)(13)? If "Yes," complete Schedule R, Part V, line 2	35b		
36	Section 501(c)(3) organizations. Did the organization make any transfers to an exempt non-charitable related organization?	300		
55	If "Yes," complete Schedule R, Part V, line 2	36		х
37	Did the organization conduct more than 5% of its activities through an entity that is not a related organization			<u> </u>
٠,	and that is treated as a partnership for federal income tax purposes? If "Yes," complete Schedule R, Part VI	37		х
38	Did the organization complete Schedule O and provide explanations in Schedule O for Part VI, lines 11b and 19?	J.		
	Note. All Form 990 filers are required to complete Schedule O	38	х	
		•		

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Form 990 (2016) GIRLS INCORPORATED OF LYNN Part V Statements Regarding Other IRS Filings and Tax Compliance

	Check if Schedule O contains a response or note to any line in this Part V					Ш
			1		Yes	No
1a	Enter the number reported in Box 3 of Form 1096. Enter -0- if not applicable	1a	54			
b	Enter the number of Forms W-2G included in line 1a. Enter -0- if not applicable	1b	0			
С	Did the organization comply with backup withholding rules for reportable payments to vendors and	reporta	able gaming			
	(gambling) winnings to prize winners?			1c	Х	
2a	Enter the number of employees reported on Form W-3, Transmittal of Wage and Tax Statements,					
	filed for the calendar year ending with or within the year covered by this return	2a	69			
b	If at least one is reported on line 2a, did the organization file all required federal employment tax retu	ırns?		2b	Х	
	Note. If the sum of lines 1a and 2a is greater than 250, you may be required to e-file (see instruction	s)				
За	Did the organization have unrelated business gross income of \$1,000 or more during the year?			За		Х
b	If "Yes," has it filed a Form 990-T for this year? If "No," to line 3b, provide an explanation in Schedule	0		3b		
4a	At any time during the calendar year, did the organization have an interest in, or a signature or other	autho	rity over, a			
	financial account in a foreign country (such as a bank account, securities account, or other financial	accou	nt)?	4a		Х
b	If "Yes," enter the name of the foreign country: ►					
	See instructions for filing requirements for FinCEN Form 114, Report of Foreign Bank and Financial A	Accour	nts (FBAR).			
5a	Was the organization a party to a prohibited tax shelter transaction at any time during the tax year?			5a		Х
b	Did any taxable party notify the organization that it was or is a party to a prohibited tax shelter trans-	action	?	5b		Х
С	If "Yes," to line 5a or 5b, did the organization file Form 8886-T?			5с		
6a	Does the organization have annual gross receipts that are normally greater than \$100,000, and did to					
	any contributions that were not tax deductible as charitable contributions?			6a		Х
b	If "Yes," did the organization include with every solicitation an express statement that such contribu	tions c	or gifts			
	were not tax deductible?			6b		
7	Organizations that may receive deductible contributions under section 170(c).					
а	Did the organization receive a payment in excess of \$75 made partly as a contribution and partly for goods and se			7a	Х	
b	If "Yes," did the organization notify the donor of the value of the goods or services provided?			7b	Х	
С	Did the organization sell, exchange, or otherwise dispose of tangible personal property for which it v					
	to file Form 8282?	1	 I	7c		Х
d	If "Yes," indicate the number of Forms 8282 filed during the year					
е	Did the organization receive any funds, directly or indirectly, to pay premiums on a personal benefit			7e		Х
f	Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit cont			7f		Х
g	If the organization received a contribution of qualified intellectual property, did the organization file F			7g		
h	If the organization received a contribution of cars, boats, airplanes, or other vehicles, did the organization			7h		
8	Sponsoring organizations maintaining donor advised funds. Did a donor advised fund maintained	-				
	sponsoring organization have excess business holdings at any time during the year?			8		
9	Sponsoring organizations maintaining donor advised funds.					
а				9a		
	Did the sponsoring organization make a distribution to a donor, donor advisor, or related person?			9b		
	Section 501(c)(7) organizations. Enter:	1	I			
	Initiation fees and capital contributions included on Part VIII, line 12	10a				
	Gross receipts, included on Form 990, Part VIII, line 12, for public use of club facilities	10b				
11	Section 501(c)(12) organizations. Enter:	١	I			
	Gross income from members or shareholders	11a				
b	Gross income from other sources (Do not net amounts due or paid to other sources against	l				
40	amounts due or received from them.)	11b	<u> </u>	40		
	Section 4947(a)(1) non-exempt charitable trusts. Is the organization filing Form 990 in lieu of Form	1	r I	12a		
	If "Yes," enter the amount of tax-exempt interest received or accrued during the year	12b	<u> </u>			
13	Section 501(c)(29) qualified nonprofit health insurance issuers.			10-		
а	Is the organization licensed to issue qualified health plans in more than one state?			13a		
	Note. See the instructions for additional information the organization must report on Schedule O.					
а	Enter the amount of reserves the organization is required to maintain by the states in which the	405	I			
_	organization is licensed to issue qualified health plans	13b				
	Enter the amount of reserves on hand		l	11-		Х
	Did the organization receive any payments for indoor tanning services during the tax year? If "Yes," has it filed a Form 720 to report these payments? If "No," provide an explanation in Schedu			14a 14b		<u> </u>
IJ	III TES, HAS IL HIEU A FUHH 120 LU TEPUIL LHESE PAYHTEHIS! II TVU, PTUVIUE AH EXPIANALION IN SCHEOU	1 0 U ,.		I I 4 D ∣		1

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Part VI Governance, Management, and Disclosure For each "Yes" response to lines 2 through 7b below, and for a "No" response to line 8a, 8b, or 10b below, describe the circumstances, processes, or changes in Schedule O. See instructions.

	to line 8a, 8b, or 10b below, describe the circumstances, processes, or changes in Schedule O. See instructions.								
	Check if Schedule O contains a response or note to any line in this Part VI			Х					
Sec	tion A. Governing Body and Management								
			Yes	No					
1a	Enter the number of voting members of the governing body at the end of the tax year 18	3							
	If there are material differences in voting rights among members of the governing body, or if the governing	1							
	body delegated broad authority to an executive committee or similar committee, explain in Schedule O.								
b	Enter the number of voting members included in line 1a, above, who are independent 1b 15	3							
2	Did any officer, director, trustee, or key employee have a family relationship or a business relationship with any other	1							
_	officer, director, trustee, or key employee?	2		х					
3	Did the organization delegate control over management duties customarily performed by or under the direct supervision	<u> </u>							
Ū	of officers, directors, or trustees, or key employees to a management company or other person?	3		х					
4	Did the organization make any significant changes to its governing documents since the prior Form 990 was filed?	4		X					
5	Did the organization become aware during the year of a significant diversion of the organization's assets?	5		X					
		6		X					
6 7-	Did the organization have members or stockholders?	 							
7a	, , , , , , , , , , , , , , , , , , , ,	7a		х					
	more members of the governing body?								
b	Are any governance decisions of the organization reserved to (or subject to approval by) members, stockholders, or	l							
	persons other than the governing body?	7b		Х					
8	Did the organization contemporaneously document the meetings held or written actions undertaken during the year by the following:								
а	The governing body?	8a	Х						
b	Each committee with authority to act on behalf of the governing body?	8b	Х						
9	Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be reached at the								
	organization's mailing address? If "Yes," provide the names and addresses in Schedule O	9		X					
Sec	tion B. Policies (This Section B requests information about policies not required by the Internal Revenue Code.)								
			Yes	No					
10a	Did the organization have local chapters, branches, or affiliates?	10a		X					
b	If "Yes," did the organization have written policies and procedures governing the activities of such chapters, affiliates,								
	and branches to ensure their operations are consistent with the organization's exempt purposes?	10b							
11a	11a Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing the form?								
b									
12a	Did the organization have a written conflict of interest policy? If "No," go to line 13	12a	Х						
b	Were officers, directors, or trustees, and key employees required to disclose annually interests that could give rise to conflicts?	12b	Х						
С	Did the organization regularly and consistently monitor and enforce compliance with the policy? If "Yes," describe								
	in Schedule O how this was done	12c	Х						
13	Did the organization have a written whistleblower policy?	13	Х						
14	Did the organization have a written document retention and destruction policy?	14	Х						
15	Did the process for determining compensation of the following persons include a review and approval by independent								
	persons, comparability data, and contemporaneous substantiation of the deliberation and decision?								
а	The organization's CEO, Executive Director, or top management official	15a	х						
	Other officers or key employees of the organization	15b	Х						
-	If "Yes" to line 15a or 15b, describe the process in Schedule O (see instructions).	10.5							
162	Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement with a								
ioa		16a		Х					
h	taxable entity during the year? If "Yes," did the organization follow a written policy or procedure requiring the organization to evaluate its participation	104							
b	in joint venture arrangements under applicable federal tax law, and take steps to safeguard the organization's								
		16h							
800	exempt status with respect to such arrangements?	16b							
17	List the states with which a copy of this Form 990 is required to be filed MA		.1.						
18	Section 6104 requires an organization to make its Forms 1023 (or 1024 if applicable), 990, and 990-T (Section 501(c)(3)s only)	avallab	ие						
	for public inspection. Indicate how you made these available. Check all that apply.								
	Own website Another's website X Upon request Other (explain in Schedule O)								
19	Describe in Schedule O whether (and if so, how) the organization made its governing documents, conflict of interest policy, an	d finan	cial						
	statements available to the public during the tax year.								
20	State the name, address, and telephone number of the person who possesses the organization's books and records:								
	DEBORAH ANSOURLIAN - 781-592-9744								
	50 HIGH STREET, LYNN, MA 01902								

Part VII Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated **Employees, and Independent Contractors**

Check if Schedule O contains a response or note to any line in this Part VII

Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

- 1a Complete this table for all persons required to be listed. Report compensation for the calendar year ending with or within the organization's tax year.
- List all of the organization's current officers, directors, trustees (whether individuals or organizations), regardless of amount of compensation. Enter -0- in columns (D), (E), and (F) if no compensation was paid.
 - List all of the organization's current key employees, if any. See instructions for definition of "key employee."
- List the organization's five current highest compensated employees (other than an officer, director, trustee, or key employee) who received reportable compensation (Box 5 of Form W-2 and/or Box 7 of Form 1099-MISC) of more than \$100,000 from the organization and any related organizations.
- List all of the organization's former officers, key employees, and highest compensated employees who received more than \$100,000 of reportable compensation from the organization and any related organizations.
- List all of the organization's former directors or trustees that received, in the capacity as a former director or trustee of the organization, more than \$10,000 of reportable compensation from the organization and any related organizations.

Leave this box if neither the organization nor any related organization compensated any current officer, director, or trustee.

List persons in the following order: individual trustees or directors; institutional trustees; officers; key employees; highest compensated employees; and former such persons.

(A) Name and Title	(B) Average	(C) Position						(D) Reportable	(E) Reportable	(F) Estimated
Name and Title	hours per week	box	not c , unle cer ar	ss pe	rson	is bot	h an	compensation	compensation from related	amount of other
	(list any hours for related organizations below line)	Individual trustee or director	Institutional trustee	Officer	Key employee	Highest compensated employee	Former	the organization (W-2/1099-MISC)	organizations (W-2/1099-MISC)	compensation from the organization and related organizations
(1) ANINA BUTLER	2.00									_
PRESIDENT	0.00	Х		Х				0.	0.	0.
(2) KATHLEEN TUCKER VICE PRESIDENT	2.00			, v					0	0
(3) KIM MONAHAN	2,00	Х		Х				0.	0.	0.
TREASURER	2.00	х		х				0.	0.	0.
(4) CANDACE DOUCETTE	2.00									
CLERK		Х		Х				0.	0.	0.
(5) JENNIFER HARDY	1.00									
BOARD MEMBER		Х						0.	0.	0.
(6) AMY BUTTERWORTH	1.00									
BOARD MEMBER		Х						0.	0.	0.
(7) JULIA GREENE	1.00									
BOARD MEMBER		Х						0.	0.	0.
(8) TERESE HOEKSTRA	1.00									
BOARD MEMBER		Х						0.	0.	0.
(9) ROXANN COOKE	1.00	1						_	_	_
BOARD MEMBER		Х						0.	0.	0.
(10) DOMINIC FERRARI	1.00	ł								
BOARD MEMBER	1 00	Х				_		0.	0.	0.
(11) AMY HEATH	1.00	ł								
BOARD MEMBER	1 00	Х						0.	0.	0.
(12) ALEXANDER ZAPATA	1.00								0.	0
BOARD MEMBER (13) ANDREA COX	1.00	Х				\vdash		0.	0.	0.
BOARD MEMBER	1.00	x						0.	0.	0
(14) CHRIS MENINNO	1.00	^				-		0.	0.	0.
BOARD MEMBER	1.00	x						0.	0.	0.
(15) SUSAN MONIZ	1.00							· · ·	· ·	
BOARD MEMBER		х						0.	0.	0.
(16) JERMAINE WILLIAMS	1.00	Η_				\vdash			-	
BOARD MEMBER		x						0.	0.	0.
(17) LESLIE MERCEDES	1.00									
YOUTH BOARD MEMBER		х						0.	0.	0.
620007 11 11 16	•	•	•			•	•		-	Form 990 (2016)

Form **990** (2016)

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Form 990 (2016)

Part VII Section A. Officers, Directors, Trus	tees, Key Em	ploy	ees	, and	d Hi	ghes	st C	Compensa	ted Employe	es (continued)					
(A)	(B) (C)					(D)		(F)							
Name and title	Average	(do		Pos		than o	nne	Reportable Reportable			,	Es	timate	d	
	hours per	box	, unle	ss pe	rson i	is both	n an		ensation	compensation			ount (of	
	week	-	Jer an	lu a u	recio	i/iius	iee)		rom	from related			other		
	(list any hours for	irecto							the nization	organization (W-2/1099-MIS			oensa om the		
	related	e or d	tee			sated		_)99-MISC)	(00-2/1099-000	5C)		anizati		
	organizations	truste	al trus		ee/	mper		(** 2/ 10	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,				l relate		
	below	Individual trustee or director	Institutional trustee	<u>ا</u>	key employee	Highest compensated employee	e						nizatio		
	line)	Indiv	Instit	Officer	Key e	High empl	Former								
(18) ARAYANA RICHARDSON	1.00														
YOUTH BOARD MEMBER		Х							0.		0.			0.	
(19) LAUREN CARR	1.00														
BOARD MEMBER (LEFT IN FY17)		Х							0.		0.			0.	
(20) DENELIS ACOSTA	1.00														
YOUTH BOARD MEMBER (LEFT IN FY17)		Х							0.		0.			0.	
(21) KORINTHA TONGA	1.00														
YOUTH BOARD MEMBER (LEFT IN FY17)		Х							0.		0.			0.	
(22) DEBORAH ANSOURLIAN	40.00														
EXECUTIVE DIRECTOR				Х					104,498.		0.		4,	943.	
							4								
							₹								
						Щ	4								
4. 0.1.1.1						Ľ			104 400		0			042	
1b Sub-total									104,498.		0.		4,	943.	
c Total from continuation sheets to Part VI									104,498.		0.				
d Total (add lines 1b and 1c)							_		-	000 of voncedob			4,	943.	
2 Total number of individuals (including but n	ot limited to th	ose	liste	ed at	DOVE	e) wr	o r	eceivea ma	ore than \$100	0,000 of reportab	le			1	
compensation from the organization				4								Т	Yes	No	
3 Did the organization list any former officer,	director or tw	ıoto			مامم		۰.	bigboot oo	mnanaatad a	malayaa aa			103	110	
3 Did the organization list any former officer, line 1a? <i>If</i> "Yes," <i>complete Schedule J for s</i>												3		Х	
4 For any individual listed on line 1a, is the su										the organization		3			
and related organizations greater than \$150								-		-		4		Х	
5 Did any person listed on line 1a receive or a												7			
rendered to the organization? If "Yes," com	-				-			_				5		х	
Section B. Independent Contractors	piete deriedan	001	0/ 00	2011	pere										
Complete this table for your five highest co	mnensated ind	dene	ende	ent c	ontr	acto	rs 1	that receive	ed more than	\$100,000 of con	nnens	ation f	rom		
the organization. Report compensation for	•									•	пропо	ation i	0111		
(A)		-		<u>g</u> .		<u> </u>			(B)	,		(C)		
Name and business	address							De	scription of s	services	С	omper		า	
HEALY BUS								TRANSPORTATION SERVICES &							
34 HANSON ST, LYNN, MA 01905 ADMISSION						N				152,	136.				

Total number of independent contractors (including but not limited to those listed above) who received more than \$100,000 of compensation from the organization

1

Form 990 (2016) GIRLS INCOR
Part VIII Statement of Revenue GIRLS INCORPORATED OF LYNN 04-2104250 Page 9

		Check if Schedule O cont	ains a response	e or note to any lin	ne in this Part VIII			
		SSS.KII OSIIOGGIO O OOIII			(A)	(B)	(C)	(D) Revenue excluded
					Total revenue	Related or exempt function	Unrelated business	from tax under
						revenue	revenue	sections 512 - 514
nts nts	1 a	Federated campaigns	1a	114,516.				
Gra Iou	b	Membership dues	1b					
ts, (С	Fundraising events	1c	114,572.				
la Gif	d	Related organizations	1d					
ns,	е	Government grants (contribut	ions) 1e	735,988.				
e ţi	f	All other contributions, gifts, gran						
호美		similar amounts not included above	ve 1f	1,059,460.				
Contributions, Gifts, Grants and Other Similar Amounts	g	Noncash contributions included in lines	1a-1f: \$					
<u>ā Ö</u>	h	Total. Add lines 1a-1f		T	2,024,536.			
				Business Code				
ice	2 a	PROGRAM SERVICE FEES		900099	778,180.	778,180.		
ne C	b							
m S	С					4		
gra Re	d	·						
Program Service Revenue	e	·						
-	f	All other program service reve			770 100			
-		Total. Add lines 2a-2f			778,180.			
	3	Investment income (including			13,158.			13 150
	4	other similar amounts)			13,138.			13,158.
	4 5		· ·					
	3	Royalties	(i) Real	(ii) Personal				
	6 2	Gross rents	(i) Neai	(II) Fersorial				
		Gross rents Less: rental expenses						
		Rental income or (loss)						
		Not vental income av (less)						
		Gross amount from sales of	(i) Securities	(ii) Other				
		assets other than inventory	285,444	. ,				
	b	Less: cost or other basis						
	-	and sales expenses	242,877					
	С	Gain or (loss)						
		Net gain or (loss)		>	42,567.			42,567.
<u>e</u>		Gross income from fundraising						
I		including \$ 114						
eve		contributions reported on line	1c). See					
Other Reven		Part IV, line 18	8	48,558.				
#	b	Less: direct expenses		48,558.				
١	С	Net income or (loss) from fund	draising events	>	0.			
	9 a	Gross income from gaming ac	tivities. See					
		Part IV, line 19	a	ı				
		Less: direct expenses		·				
		Net income or (loss) from gam		<u></u>				
	10 a	Gross sales of inventory, less	returns					
		and allowances		1				
	b	Less: cost of goods sold	k	·				
	С	Net income or (loss) from sale	s of inventory .	<u></u>				
		Miscellaneous Revenu	е	Business Code				
	11 a	·						
	b	·						
	С							
		All other revenue						
	12	Total. Add lines 11a-11d		····· 🟲	2 858 441.	778 180.	0.	55 725.
	17	THIS TEVELUE SEE INSTRUCTIONS			. 000 44	1 10 100 1	U	

04-2104250

Part IX | Statement of Functional Expenses

Section 501(c)(3) and 501(c)(4) organizations must complete all columns. All other organizations must complete column (A).

	ion 501(c)(3) and 501(c)(4) organizations must com Check if Schedule O contains a respon				
	not include amounts reported on lines 6b, 8b, 9b, and 10b of Part VIII.	(A) Total expenses	(B) Program service expenses	(C) Management and general expenses	(D) Fundraising expenses
1	Grants and other assistance to domestic organizations and domestic governments. See Part IV, line 21		·		·
2	Grants and other assistance to domestic individuals. See Part IV, line 22				
3	Grants and other assistance to foreign				
	organizations, foreign governments, and foreign				
	individuals. See Part IV, lines 15 and 16				
4	Benefits paid to or for members				
5	Compensation of current officers, directors,	100 000	6F 000	22 000	22 000
•	trustees, and key employees	109,998.	65,998.	22,000.	22,000.
6	Compensation not included above, to disqualified persons (as defined under section 4958(f)(1)) and				
	persons described in section 4958(c)(3)(B)		4		
7	Other salaries and wages	1,299,945.	1,078,419.	109,032.	112,494.
8	Pension plan accruals and contributions (include	, ,	,	<i>'</i>	,
	section 401(k) and 403(b) employer contributions)				
9	Other employee benefits	51,589.	47,150.	2,294.	2,145.
10	Payroll taxes	108,785.	89,039.	9,647.	10,099.
11	Fees for services (non-employees):				
а	Management				
b	Legal	25,439.	6,670.	17,944.	825.
	Accounting	36,431.		36,431.	
	Lobbying				
	Professional fundraising services. See Part IV, line 17				
f	Investment management fees				
g	Other. (If line 11g amount exceeds 10% of line 25,	EE 000	47 220	6 006	944
40	column (A) amount, list line 11g expenses on Sch 0.)	55,080.	47,330.	6,906.	844.
12	Advertising and promotion	97,933.	67,206.	12,664.	18,063.
13 14	Office expenses Information technology	44,154.	36,116.	4,290.	3,748.
15	Royalties	11,101.	00,220.	2,250.	0,,10.
16	Occupancy	195,038.	161,521.	24,149.	9,368.
17	Travel	159,804.	157,520.	1,984.	300.
18	Payments of travel or entertainment expenses		,	,	
	for any federal, state, or local public officials				
19	Conferences, conventions, and meetings				
20	Interest				
21	Payments to affiliates				
22	Depreciation, depletion, and amortization	87,635.	74,490.	8,764.	4,381.
23	Insurance				
24	Other expenses. Itemize expenses not covered above. (List miscellaneous expenses in line 24e. If line 24e amount exceeds 10% of line 25, column (A) amount, list line 24e expenses on Schedule 0.)				
а	CONTRACT LABOR	126,849.	65,989.	36,148.	24,712.
b	FOOD	60,180.	57,750.	2,382.	48.
С	STIPENDS	48,990.	48,990.		
d	ADMISSION FEES	28,278.	28,278.		
е	All other expenses	56,589.	31,572.	19,122.	5,895.
25	Total functional expenses. Add lines 1 through 24e	2,592,717.	2,064,038.	313,757.	214,922.
26	Joint costs. Complete this line only if the organization				
	reported in column (B) joint costs from a combined				
	educational campaign and fundraising solicitation.				
	Check here if following SOP 98-2 (ASC 958-720)				F 000 (2010)

Form 990 (2016) Part X Balance Sheet

Pai	π λ	Balance Sneet					
		Check if Schedule O contains a response or not	te to any line	in this Part X			<u></u>
					(A) Beginning of year		(B) End of year
-	_	Cook was interest bearing			10,200.		13,412.
	1	Cash - non-interest-bearing			672,460.	1	297,060.
	2	Savings and temporary cash investments			92,934.	2	190,300.
	3	Pledges and grants receivable, net			194,810.	3	133,165.
	4	Accounts receivable, net		194,010.	4	133,103.	
	5	Loans and other receivables from current and for					
		trustees, key employees, and highest compensations and highest compensations. Part II of Schedule L				5	
	6	Part II of Schedule L Loans and other receivables from other disquali					
	"	section 4958(f)(1)), persons described in section	•	`			
		employers and sponsoring organizations of section					
S		employees' beneficiary organizations (see instr).		·		6	
Assets	7	Notes and loans receivable, net			7		
As	8	Inventories for sale or use			8		
	9	Prepaid expenses and deferred charges		69,850.	9	49,102.	
		Land, buildings, and equipment: cost or other	I I				, , , , , , , , , , , , , , , , , , , ,
	.00	basis. Complete Part VI of Schedule D	10a	2 680 236.			
	b	Less: accumulated depreciation		258,505.	2,489,516.	10c	2,421,731.
	11	Investments - publicly traded securities			457,868.	11	500,101.
	12	Investments - other securities. See Part IV, line	, ,	12	, -		
	13	Investments - program-related. See Part IV, line		13			
	14	Intangible assets			14		
	15	Other assets. See Part IV, line 11				15	
	16	Total assets. Add lines 1 through 15 (must equ	3,987,638.	16	3,604,871.		
	17	Accounts payable and accrued expenses			290,346.	17	317,673.
	18	Grants payable		18			
	19	Deferred revenue			19		
	20	Tax-exempt bond liabilities				20	
	21	Escrow or custodial account liability. Complete				21	
S	22	Loans and other payables to current and former	officers, dir	ectors, trustees,			
Liabilities		key employees, highest compensated employee	es, and disqu	ualified persons.			
iabi		Complete Part II of Schedule L				22	
	23	Secured mortgages and notes payable to unrela	ated third pa	rties	839,010.	23	197,857.
	24	Unsecured notes and loans payable to unrelate	d third partie	es		24	
	25	Other liabilities (including federal income tax, pa	yables to rel	ated third			
		parties, and other liabilities not included on lines	s 17-24). Cor	nplete Part X of			
		Schedule D			23,198.	25	1,878.
	26	Total liabilities. Add lines 17 through 25			1,152,554.	26	517,408.
		Organizations that follow SFAS 117 (ASC 958		re 🕨 🗓 and			
Ses		complete lines 27 through 29, and lines 33 an					
au	27	Unrestricted net assets			2,107,028.	27	2,553,779.
Fund Balances	28	Temporarily restricted net assets			668,056.	28	473,684.
u	29				60,000.	29	60,000.
Ę		Organizations that do not follow SFAS 117 (A	SC 958), ch	eck here			
S		and complete lines 30 through 34.					
set	30	Capital stock or trust principal, or current funds			30		
Net Assets or	31	Paid-in or capital surplus, or land, building, or ed				31	
Net	32	Retained earnings, endowment, accumulated in			2 025 004	32	2 007 462
_	33	Total net assets or fund balances			2,835,084.	33	3,087,463.
	34	Total liabilities and net assets/fund balances			3,987,638.	34	3,604,871.

Form **990** (2016)

Pa	rt XI Reconciliation of Net Assets							
	Check if Schedule O contains a response or note to any line in this Part XI							
1	Total revenue (must equal Part VIII, column (A), line 12)	1	2	,858,	441.			
2	Total expenses (must equal Part IX, column (A), line 25)	2	2	,592,	717.			
3	Revenue less expenses. Subtract line 2 from line 1	3	265,724					
4	Net assets or fund balances at beginning of year (must equal Part X, line 33, column (A))	4	2	,835,	084.			
5	5 Net unrealized gains (losses) on investments							
6	Donated services and use of facilities	6						
7	Investment expenses	7						
8	Prior period adjustments	8						
9	Other changes in net assets or fund balances (explain in Schedule O)	9			0.			
10	Net assets or fund balances at end of year. Combine lines 3 through 9 (must equal Part X, line 33,							
	column (B))	10	3	,087,	463.			
Pa	rt XII Financial Statements and Reporting							
	Check if Schedule O contains a response or note to any line in this Part XII				Х			
				Yes	No			
1	Accounting method used to prepare the Form 990: Cash X Accrual Other							
	If the organization changed its method of accounting from a prior year or checked "Other," explain in Schedule O.							
2a	Were the organization's financial statements compiled or reviewed by an independent accountant?		2a		Х			
	If "Yes," check a box below to indicate whether the financial statements for the year were compiled or reviewed	d on a						
	separate basis, consolidated basis, or both:							
	Separate basis Consolidated basis Both consolidated and separate basis							
b	Were the organization's financial statements audited by an independent accountant?		2b	Х				
	If "Yes," check a box below to indicate whether the financial statements for the year were audited on a separat							
	consolidated basis, or both:							
	X Separate basis Consolidated basis Both consolidated and separate basis							
С	If "Yes" to line 2a or 2b, does the organization have a committee that assumes responsibility for oversight of the	e audit,						
	review, or compilation of its financial statements and selection of an independent accountant?		2c	Х				
	If the organization changed either its oversight process or selection process during the tax year, explain in Sch	edule O.						
За	As a result of a federal award, was the organization required to undergo an audit or audits as set forth in the Si	ngle Audit						
	Act and OMB Circular A-133?		За		Х			
b	If "Yes," did the organization undergo the required audit or audits? If the organization did not undergo the required	ired audit						
	or audits, explain why in Schedule O and describe any steps taken to undergo such audits		3b					

Form **990** (2016)

SCHEDULE A

(Form 990 or 990-EZ)

Department of the Treasury

Internal Revenue Service

Total

Public Charity Status and Public Support

Complete if the organization is a section 501(c)(3) organization or a section 4947(a)(1) nonexempt charitable trust.

► Attach to Form 990 or Form 990-EZ.

Information about Schedule A (Form 990 or 990-EZ) and its instructions is at www.irs.gov/form990.

2016

Open to Public Inspection

Name of the organization Employer identification number GIRLS INCORPORATED OF LYNN 04-2104250 Part I Reason for Public Charity Status (All organizations must complete this part.) See instructions. The organization is not a private foundation because it is: (For lines 1 through 12, check only one box.) 1 A church, convention of churches, or association of churches described in section 170(b)(1)(A)(i). 2 A school described in section 170(b)(1)(A)(ii). (Attach Schedule E (Form 990 or 990-EZ).) 3 A hospital or a cooperative hospital service organization described in section 170(b)(1)(A)(iii). A medical research organization operated in conjunction with a hospital described in section 170(b)(1)(A)(iii). Enter the hospital's name, city, and state: An organization operated for the benefit of a college or university owned or operated by a governmental unit described in section 170(b)(1)(A)(iv). (Complete Part II.) A federal, state, or local government or governmental unit described in section 170(b)(1)(A)(v). 7 X An organization that normally receives a substantial part of its support from a governmental unit or from the general public described in section 170(b)(1)(A)(vi). (Complete Part II.) 8 A community trust described in section 170(b)(1)(A)(vi). (Complete Part II.) An agricultural research organization described in section 170(b)(1)(A)(ix) operated in conjunction with a land-grant college or university or a non-land-grant college of agriculture (see instructions). Enter the name, city, and state of the college or university: 10 An organization that normally receives: (1) more than 33 1/3% of its support from contributions, membership fees, and gross receipts from activities related to its exempt functions - subject to certain exceptions, and (2) no more than 33 1/3% of its support from gross investment income and unrelated business taxable income (less section 511 tax) from businesses acquired by the organization after June 30, 1975. See section 509(a)(2). (Complete Part III.) 11 An organization organized and operated exclusively to test for public safety. See section 509(a)(4). 12 An organization organized and operated exclusively for the benefit of, to perform the functions of, or to carry out the purposes of one or more publicly supported organizations described in section 509(a)(1) or section 509(a)(2). See section 509(a)(3). Check the box in lines 12a through 12d that describes the type of supporting organization and complete lines 12e, 12f, and 12g. Type I. A supporting organization operated, supervised, or controlled by its supported organization(s), typically by giving the supported organization(s) the power to regularly appoint or elect a majority of the directors or trustees of the supporting organization. You must complete Part IV, Sections A and B. Type II. A supporting organization supervised or controlled in connection with its supported organization(s), by having control or management of the supporting organization vested in the same persons that control or manage the supported organization(s). You must complete Part IV. Sections A and C. Type III functionally integrated. A supporting organization operated in connection with, and functionally integrated with, its supported organization(s) (see instructions). You must complete Part IV, Sections A, D, and E. Type III non-functionally integrated. A supporting organization operated in connection with its supported organization(s) that is not functionally integrated. The organization generally must satisfy a distribution requirement and an attentiveness requirement (see instructions). You must complete Part IV, Sections A and D, and Part V. Check this box if the organization received a written determination from the IRS that it is a Type I, Type III, Type III functionally integrated, or Type III non-functionally integrated supporting organization. f Enter the number of supported organizations Provide the following information about the supported organization(s). (iv) Is the organization listed (i) Name of supported (ii) EIN (iii) Type of organization (v) Amount of monetary (vi) Amount of other ì your governing document? (described on lines 1-10 organization support (see instructions) support (see instructions) Yes No above (see instructions))

Part II Support Schedule for Organizations Described in Sections 170(b)(1)(A)(iv) and 170(b)(1)(A)(vi)

(Complete only if you checked the box on line 5, 7, or 8 of Part I or if the organization failed to qualify under Part III. If the organization fails to qualify under the tests listed below, please complete Part III.)

Sec	ction A. Public Support	•	·	•				
	ndar year (or fiscal year beginning in)	(a) 2012	(b) 2013	(c) 2014	(d) 2015	(e) 2016	(f) Total	
	Gifts, grants, contributions, and	, ,	` '	` ,	. ,	` ,	.,	
	membership fees received. (Do not							
	include any "unusual grants.")	1,816,970.	2,237,651.	1,806,763.	2,065,962.	2,024,536.	9,951,882.	
2	Tax revenues levied for the organ-							
	ization's benefit and either paid to							
	or expended on its behalf							
3	The value of services or facilities							
	furnished by a governmental unit to							
	the organization without charge							
4	Total. Add lines 1 through 3	1,816,970.	2,237,651.	1,806,763.	2,065,962.	2,024,536.	9,951,882.	
5	The portion of total contributions							
	by each person (other than a							
	governmental unit or publicly				1			
	supported organization) included							
	on line 1 that exceeds 2% of the							
	amount shown on line 11,							
	column (f)						498,534.	
	Public support. Subtract line 5 from line 4.						9,453,348.	
	ction B. Total Support							
	ndar year (or fiscal year beginning in)	(a) 2012	(b) 2013	(c) 2014	(d) 2015	(e) 2016	(f) Total	
	Amounts from line 4	1,816,970.	2,237,651.	1,806,763.	2,065,962.	2,024,536.	9,951,882.	
8	Gross income from interest,							
	dividends, payments received on							
	securities loans, rents, royalties	18,897.	18,586.	10,925.	18,173.	13,158.	79,739.	
_	and income from similar sources	10,097.	10,500.	10,925.	10,173.	13,150.	19,139.	
9	Net income from unrelated business							
	activities, whether or not the							
10	business is regularly carried on Other income. Do not include gain							
10	or loss from the sale of capital							
	assets (Explain in Part VI.)	8,800.	10,040.	15,000.	14,702.	48,448.	96,990.	
11	Total support. Add lines 7 through 10	3,000.	10,010.	20,000.	11,702.	10,110.	10,128,611.	
12	Gross receipts from related activities,	etc (see instructi	one)			12	3,565,093.	
	First five years. If the Form 990 is for			I fourth or fifth ta				
	organization, check this box and stor				•	. , , ,		
Sec	ction C. Computation of Publ							
14	Public support percentage for 2016 (line 6. column (f) d	ivided by line 11, co	olumn (f))		14	93.33 %	
	Public support percentage from 2015					15	92.57 %	
	33 1/3% support test - 2016. If the					nore, check this bo	x and	
	stop here. The organization qualifies	as a publicly supp	orted organization				▶ X	
b	33 1/3% support test - 2015. If the							
	and stop here. The organization qual	lifies as a publicly s	supported organiza	tion				
17a	10% -facts-and-circumstances tes							
	and if the organization meets the "fac	cts-and-circumstan	ces" test, check th	is box and stop h e	ere. Explain in Par	t VI how the organ	ization	
	meets the "facts-and-circumstances"	test. The organiza	tion qualifies as a p	oublicly supported	organization		▶□	
b	10% -facts-and-circumstances tes	t - 2015. If the org	anization did not cl	heck a box on line	13, 16a, 16b, or	17a, and line 15 is	10% or	
	more, and if the organization meets the	he "facts-and-circu	mstances" test, ch	eck this box and s	stop here. Explain	in Part VI how the		
	organization meets the "facts-and-circ	cumstances" test.	The organization q	ualifies as a public	ly supported orga	anization	▶□	
18	Private foundation. If the organization did not check a box on line 13, 16a, 16b, 17a, or 17b, check this box and see instructions							

Part III | Support Schedule for Organizations Described in Section 509(a)(2)

(Complete only if you checked the box on line 10 of Part I or if the organization failed to qualify under Part II. If the organization fails to qualify under the tests listed below, please complete Part II.)

Section A. Public Support	below, please com	plete Part II.)				
Calendar year (or fiscal year beginning in)	(a) 2012	(b) 2012	(a) 2014	(4) 2015	(a) 2016	(f) Total
	(a) 2012	(b) 2013	(c) 2014	(d) 2015	(e) 2016	(f) Total
1 Gifts, grants, contributions, and						
membership fees received. (Do not						
include any "unusual grants.")						
2 Gross receipts from admissions, merchandise sold or services per- formed, or facilities furnished in any activity that is related to the organization's tax-exempt purpose						
3 Gross receipts from activities that						
are not an unrelated trade or bus- iness under section 513						
4 Tax revenues levied for the organ- ization's benefit and either paid to or expended on its behalf				4		
5 The value of services or facilities				1		
				Th.		
furnished by a governmental unit to						
the organization without charge						<u> </u>
6 Total. Add lines 1 through 5						
7a Amounts included on lines 1, 2, and 3 received from disqualified persons						
b Amounts included on lines 2 and 3 received from other than disqualified persons that exceed the greater of \$5,000 or 1% of the amount on line 13 for the year						
c Add lines 7a and 7b						
8 Public support. (Subtract line 7c from line 6.)						
Section B. Total Support						
Calendar year (or fiscal year beginning in)	(a) 2012	(b) 2013	(c) 2014	(d) 2015	(e) 2016	(f) Total
9 Amounts from line 6	(a) 2012	(6) 2010	(0) 2014	(4) 2010	(6) 2010	(i) rotar
10a Gross income from interest, dividends, payments received on securities loans, rents, royalties and income from similar sources						
b Unrelated business taxable income (less section 511 taxes) from businesses acquired after June 30, 1975						
c Add lines 10a and 10b 11 Net income from unrelated business activities not included in line 10b, whether or not the business is regularly carried on						
12 Other income. Do not include gain or loss from the sale of capital assets (Explain in Part VI.)						
13 Total support. (Add lines 9, 10c, 11, and 12.)						
14 First five years. If the Form 990 is for	or the organization's	s first, second, thir	d, fourth, or fifth	tax year as a section	on 501(c)(3) organiz	zation,
check this box and stop here	- 		·····			
Section C. Computation of Pub						
15 Public support percentage for 2016	(line 8, column (f) d	livided by line 13, o	column (f))		15	%
16 Public support percentage from 2019					16	%
Section D. Computation of Inve					1 1	,,
17 Investment income percentage for 20					17	%
18 Investment income percentage from					18	——————————————————————————————————————
19a 33 1/3% support tests - 2016. If the						
more than 33 1/3%, check this box a b 33 1/3% support tests - 2015. If the						
line 18 is not more than 33 1/3%, ch	eck this box and s	top here. The orga	anization qualifies	as a publicly supp	orted organization	▶□
20 Private foundation. If the organization	on did not check a	box on line 14, 19	a, or 19b, check	this box and see in	structions	

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Part IV | Supporting Organizations

(Complete only if you checked a box in line 12 on Part I. If you checked 12a of Part I, complete Sections A and B. If you checked 12b of Part I, complete Sections A and C. If you checked 12c of Part I, complete Sections A, D, and E. If you checked 12d of Part I, complete Sections A and D, and complete Part V.)

Section A. All Supporting Organizations

- 1 Are all of the organization's supported organizations listed by name in the organization's governing documents? If "No," describe in **Part VI** how the supported organizations are designated. If designated by class or purpose, describe the designation. If historic and continuing relationship, explain.
- 2 Did the organization have any supported organization that does not have an IRS determination of status under section 509(a)(1) or (2)? If "Yes," explain in **Part VI** how the organization determined that the supported organization was described in section 509(a)(1) or (2).
- **3a** Did the organization have a supported organization described in section 501(c)(4), (5), or (6)? If "Yes," answer (b) and (c) below.
- **b** Did the organization confirm that each supported organization qualified under section 501(c)(4), (5), or (6) and satisfied the public support tests under section 509(a)(2)? If "Yes," describe in **Part VI** when and how the organization made the determination.
- c Did the organization ensure that all support to such organizations was used exclusively for section 170(c)(2)(B) purposes? If "Yes," explain in **Part VI** what controls the organization put in place to ensure such use.
- **4a** Was any supported organization not organized in the United States ("foreign supported organization")? If "Yes," and if you checked 12a or 12b in Part I, answer (b) and (c) below.
- **b** Did the organization have ultimate control and discretion in deciding whether to make grants to the foreign supported organization? If "Yes," describe in **Part VI** how the organization had such control and discretion despite being controlled or supervised by or in connection with its supported organizations.
- c Did the organization support any foreign supported organization that does not have an IRS determination under sections 501(c)(3) and 509(a)(1) or (2)? If "Yes," explain in **Part VI** what controls the organization used to ensure that all support to the foreign supported organization was used exclusively for section 170(c)(2)(B) purposes.
- 5a Did the organization add, substitute, or remove any supported organizations during the tax year? If "Yes," answer (b) and (c) below (if applicable). Also, provide detail in **Part VI**, including (i) the names and EIN numbers of the supported organizations added, substituted, or removed; (ii) the reasons for each such action; (iii) the authority under the organization's organizing document authorizing such action; and (iv) how the action was accomplished (such as by amendment to the organizing document).
- **b** Type I or Type II only. Was any added or substituted supported organization part of a class already designated in the organization's organizing document?
- c Substitutions only. Was the substitution the result of an event beyond the organization's control?
- 6 Did the organization provide support (whether in the form of grants or the provision of services or facilities) to anyone other than (i) its supported organizations, (ii) individuals that are part of the charitable class benefited by one or more of its supported organizations, or (iii) other supporting organizations that also support or benefit one or more of the filing organization's supported organizations? If "Yes," provide detail in Part VI.
- 7 Did the organization provide a grant, loan, compensation, or other similar payment to a substantial contributor (defined in section 4958(c)(3)(C)), a family member of a substantial contributor, or a 35% controlled entity with regard to a substantial contributor? If "Yes," complete Part I of Schedule L (Form 990 or 990-EZ).
- 8 Did the organization make a loan to a disqualified person (as defined in section 4958) not described in line 7? If "Yes," complete Part I of Schedule L (Form 990 or 990-EZ).
- 9a Was the organization controlled directly or indirectly at any time during the tax year by one or more disqualified persons as defined in section 4946 (other than foundation managers and organizations described in section 509(a)(1) or (2))? If "Yes," provide detail in **Part VI**.
- **b** Did one or more disqualified persons (as defined in line 9a) hold a controlling interest in any entity in which the supporting organization had an interest? If "Yes," provide detail in **Part VI.**
- c Did a disqualified person (as defined in line 9a) have an ownership interest in, or derive any personal benefit from, assets in which the supporting organization also had an interest? If "Yes," provide detail in Part VI.
- 10a Was the organization subject to the excess business holdings rules of section 4943 because of section 4943(f) (regarding certain Type II supporting organizations, and all Type III non-functionally integrated supporting organizations)? If "Yes," answer 10b below.
 - **b** Did the organization have any excess business holdings in the tax year? (Use Schedule C, Form 4720, to determine whether the organization had excess business holdings.)

		Yes	No
	1		
	2		
	3a		
	3b		
	3с		
	4a		
	4 a		
	4b		
	4c		
	_		
	5a		
	5b		
	5с		
	6		
	7		
	8		
	3		
	9a		
	01-		
	9b		
	9с		
	10a		
	10h		
_	10b	0 E7	

Pai	rt IV Supporting Organizations _(continued)			
	(OSTMINUSE)		Yes	No
11	Has the organization accepted a gift or contribution from any of the following persons?			
	A person who directly or indirectly controls, either alone or together with persons described in (b) and (c)			
		11a		
b		11b		
		11c		
	tion B. Type I Supporting Organizations			
			Yes	No
1	Did the directors, trustees, or membership of one or more supported organizations have the power to			
•	regularly appoint or elect at least a majority of the organization's directors or trustees at all times during the			
	tax year? If "No," describe in Part VI how the supported organization(s) effectively operated, supervised, or			
	controlled the organization's activities. If the organization had more than one supported organization,			
	describe how the powers to appoint and/or remove directors or trustees were allocated among the supported			
	organizations and what conditions or restrictions, if any, applied to such powers during the tax year.	1		
2	Did the organization operate for the benefit of any supported organization other than the supported	•		
_	organization(s) that operated, supervised, or controlled the supporting organization? If "Yes," explain in			
	Part VI how providing such benefit carried out the purposes of the supported organization(s) that operated,			
	supervised, or controlled the supporting organization.	2		
<u>Sac</u>	tion C. Type II Supporting Organizations			
<u> </u>	tion of Type in Supporting Organizations		Yes	No
1	Were a majority of the organization's directors or trustees during the tax year also a majority of the directors		163	NO
•	or trustees of each of the organization's supported organization(s)? If "No," describe in Part VI how control			
	or management of the supporting organization was vested in the same persons that controlled or managed			
	the supported organization(s).	1		
<u>Sac</u>	tion D. All Type III Supporting Organizations			
000	tion B. All Type in oupporting organizations		Yes	No
1	Did the organization provide to each of its supported organizations, by the last day of the fifth month of the		163	140
•	organization's tax year, (i) a written notice describing the type and amount of support provided during the prior tax			
	year, (ii) a copy of the Form 990 that was most recently filed as of the date of notification, and (iii) copies of the			
	organization's governing documents in effect on the date of notification, to the extent not previously provided?	1		
2		'		
2	Were any of the organization's officers, directors, or trustees either (i) appointed or elected by the supported			
	organization(s) or (ii) serving on the governing body of a supported organization? If "No," explain in Part VI how the organization maintained a close and continuous working relationship with the supported organization(s).	2		
2		_		
3	By reason of the relationship described in (2), did the organization's supported organizations have a			
	significant voice in the organization's investment policies and in directing the use of the organization's income or assets at all times during the tax year? If "Yes," describe in Part VI the role the organization's			
	supported organizations played in this regard.	2		
<u>Sac</u>	tion E. Type III Functionally Integrated Supporting Organizations	3		<u> </u>
1	Check the box next to the method that the organization used to satisfy the Integral Part Test during the yea(see instructions).			
	The organization satisfied the Activities Test. Complete line 2 below.			
a b	The organization is the parent of each of its supported organizations. <i>Complete line 3</i> below.			
C	The organization is the parent of each of its supported organizations. Complete line of below. The organization supported a governmental entity. Describe in Part VI how you supported a government entity (see instructions).	ctions	١	
2	Activities Test. Answer (a) and (b) below.	<i>[</i>	Yes	No
	Did substantially all of the organization's activities during the tax year directly further the exempt purposes of		163	NO
а	the supported organization(s) to which the organization was responsive? If "Yes," then in Part VI identify			
	those supported organizations and explain how these activities directly furthered their exempt purposes,			
	how the organization was responsive to those supported organizations, and how the organization determined			
		2a		
b		Za		
b	of the organization's supported organization(s) would have been engaged in? If "Yes," explain in Part VI the			
	reasons for the organization's position that its supported organization(s) would have engaged in these activities but for the organization's involvement.	2b		
3		ZU		
	Parent of Supported Organizations. <i>Answer (a) and (b) below.</i> Did the organization have the power to regularly appoint or elect a majority of the officers, directors, or			
а	Did the organization have the power to regularly appoint or elect a majority of the officers, directors, or trustees of each of the supported organizations? <i>Provide details in Part VI.</i>	За		
h	Did the organization exercise a substantial degree of direction over the policies, programs, and activities of each	Ja		
D	of its supported organizations? If "Ves " describe in Part VI , the role played by the organization in this regard	3h		

Pa	rt V Type III Non-Functionally Integrated 509(a)(3) Supporting	g Org	anizations			
1	1 Check here if the organization satisfied the Integral Part Test as a qualifying trust on Nov. 20, 1970 (explain in Part VI.) See instructions. A					
	other Type III non-functionally integrated supporting organizations must cor	nplete	Sections A through E.			
Sect	ion A - Adjusted Net Income		(A) Prior Year	(B) Current Year (optional)		
1	Net short-term capital gain	1				
2	Recoveries of prior-year distributions	2				
3	Other gross income (see instructions)	3				
4	Add lines 1 through 3	4				
5	Depreciation and depletion	5				
6	Portion of operating expenses paid or incurred for production or					
	collection of gross income or for management, conservation, or					
	maintenance of property held for production of income (see instructions)	6				
7	Other expenses (see instructions)	7				
8	Adjusted Net Income (subtract lines 5, 6, and 7 from line 4)	8				
Sect	ion B - Minimum Asset Amount		(A) Prior Year	(B) Current Year (optional)		
1	Aggregate fair market value of all non-exempt-use assets (see		1			
	instructions for short tax year or assets held for part of year):					
а	Average monthly value of securities	1a				
b	Average monthly cash balances	1b				
С	Fair market value of other non-exempt-use assets	1c	7			
d	Total (add lines 1a, 1b, and 1c)	1d				
е	Discount claimed for blockage or other					
	factors (explain in detail in Part VI):					
2	Acquisition indebtedness applicable to non-exempt-use assets	2				
3	Subtract line 2 from line 1d	3				
4	Cash deemed held for exempt use. Enter 1-1/2% of line 3 (for greater amount,					
	see instructions)	4				
5	Net value of non-exempt-use assets (subtract line 4 from line 3)	5				
6	Multiply line 5 by .035	6				
7	Recoveries of prior-year distributions	7				
8	Minimum Asset Amount (add line 7 to line 6)	8				
Sect	ion C - Distributable Amount			Current Year		
1	Adjusted net income for prior year (from Section A, line 8, Column A)	1				
2	Enter 85% of line 1	2				
3	Minimum asset amount for prior year (from Section B, line 8, Column A)	3				
4	Enter greater of line 2 or line 3	4				
5	Income tax imposed in prior year	5				
6	Distributable Amount. Subtract line 5 from line 4, unless subject to					
	emergency temporary reduction (see instructions)	6				
7	Check here if the current year is the organization's first as a non-functionally	/ integr	ated Type III supporting org	ganization (see		
	instructions).					

Schedule A (Form 990 or 990-EZ) 2016

Par	↑ V Type III Non-Functionally Integrated 509	(a)(3) Supporting Org	anizations _(continued)	
Secti	ion D - Distributions			Current Year
1	Amounts paid to supported organizations to accomplish exe			
2	Amounts paid to perform activity that directly furthers exem	ot purposes of supported		
	organizations, in excess of income from activity			
3	Administrative expenses paid to accomplish exempt purpos	ns		
4	Amounts paid to acquire exempt-use assets			
5	Qualified set-aside amounts (prior IRS approval required)			
6	Other distributions (describe in Part VI). See instructions			
7	Total annual distributions. Add lines 1 through 6			
8	Distributions to attentive supported organizations to which t	he organization is responsiv	е	
	(provide details in Part VI). See instructions			
9	Distributable amount for 2016 from Section C, line 6			
10	Line 8 amount divided by Line 9 amount			
		(i)	(ii)	(iii)
Socti	ion E - Distribution Allocations (see instructions)	Excess Distributions	Underdistributions Pre-2016	Distributable Amount for 2016
ecu	ion E - Distribution Anocations (see instructions)		P16-2010	Amount for 2010
1	Distributable amount for 2016 from Section C, line 6		Δ	
2	Underdistributions, if any, for years prior to 2016 (reason-			
	able cause required- explain in Part VI). See instructions			
3	Excess distributions carryover, if any, to 2016:			
а				
b				
С	From 2013			
d	From 2014			
е	From 2015			
f	Total of lines 3a through e			
g	Applied to underdistributions of prior years			
h	Applied to 2016 distributable amount			
i	Carryover from 2011 not applied (see instructions)			
j	Remainder. Subtract lines 3g, 3h, and 3i from 3f.			
4	Distributions for 2016 from Section D,			
	line 7: \$			
а	Applied to underdistributions of prior years			
b	Applied to 2016 distributable amount			
С	Remainder. Subtract lines 4a and 4b from 4			
5	Remaining underdistributions for years prior to 2016, if			
	any. Subtract lines 3g and 4a from line 2. For result greater			
	than zero, explain in Part VI. See instructions			
6	Remaining underdistributions for 2016. Subtract lines 3h			
	and 4b from line 1. For result greater than zero, explain in			
	Part VI. See instructions			
7	Excess distributions carryover to 2017. Add lines 3j			
	and 4c			
8	Breakdown of line 7:			
a				
	Excess from 2013			
	Excess from 2014			
	Excess from 2015			
е	Excess from 2016			

Schedule A (Form 990 or 990-EZ) 2016

1 age 6
Part VI Supplemental Information. Provide the explanations required by Part II, line 10; Part II, line 17a or 17b; Part III, line 12; Part IV, Section A, lines 1, 2, 3b, 3c, 4b, 4c, 5a, 6, 9a, 9b, 9c, 11a, 11b, and 11c; Part IV, Section B, lines 1 and 2; Part IV, Section C, line 1; Part IV, Section D, lines 2 and 3; Part IV, Section E, lines 1c, 2a, 2b, 3a, and 3b; Part V, line 1; Part V, Section B, line 1e; Part V, Section D, lines 5, 6, and 8; and Part V, Section E, lines 2, 5, and 6. Also complete this part for any additional information. (See instructions.)
SCHEDULE A, PART II, LINE 10, EXPLANATION FOR OTHER INCOME:
GROSS REVENUE FROM FUNDRAISING ACTIVITIES
2012 AMOUNT: \$ 8,800.
2013 AMOUNT: \$ 10,040.
2014 AMOUNT: \$ 15,000.
2015 AMOUNT: \$ 14,702.
2016 AMOUNT: \$ 48,448.

SCHEDULE D (Form 990)

Department of the Treasury

Internal Revenue Service

Supplemental Financial Statements

Complete if the organization answered "Yes" on Form 990

➤ Complete if the organization answered "Yes" on Form 990, Part IV, line 6, 7, 8, 9, 10, 11a, 11b, 11c, 11d, 11e, 11f, 12a, or 12b.
➤ Attach to Form 990.

► Attach to Form 990.

► Information about Schedule D (Form 990) and its instructions is at www.irs.gov/form990.

2016
Open to Public Inspection

Name of the organization

GIRLS INCORPORATED OF LYNN

Employer identification number 04-2104250

Organizations Maintaining Donor Advised Funds or Other Similar Funds or Accounts. Complete if the Part I organization answered "Yes" on Form 990, Part IV, line 6. (a) Donor advised funds (b) Funds and other accounts Total number at end of year Aggregate value of contributions to (during year) Aggregate value of grants from (during year) 3 Aggregate value at end of year Did the organization inform all donors and donor advisors in writing that the assets held in donor advised funds are the organization's property, subject to the organization's exclusive legal control? Did the organization inform all grantees, donors, and donor advisors in writing that grant funds can be used only for charitable purposes and not for the benefit of the donor or donor advisor, or for any other purpose conferring impermissible private benefit? Part II Conservation Easements. Complete if the organization answered "Yes" on Form 990, Part IV, line 7. Purpose(s) of conservation easements held by the organization (check all that apply). Preservation of land for public use (e.g., recreation or education) Preservation of a historically important land area Protection of natural habitat Preservation of a certified historic structure Preservation of open space 2 Complete lines 2a through 2d if the organization held a qualified conservation contribution in the form of a conservation easement on the last Held at the End of the Tax Year day of the tax year. a Total number of conservation easements 2a **b** Total acreage restricted by conservation easements c Number of conservation easements on a certified historic structure included in (a) 2c Number of conservation easements included in (c) acquired after 8/17/06, and not on a historic structure listed in the National Register 2d Number of conservation easements modified, transferred, released, extinguished, or terminated by the organization during the tax Number of states where property subject to conservation easement is located Does the organization have a written policy regarding the periodic monitoring, inspection, handling of violations, and enforcement of the conservation easements it holds? 6 Staff and volunteer hours devoted to monitoring, inspecting, handling of violations, and enforcing conservation easements during the year Amount of expenses incurred in monitoring, inspecting, handling of violations, and enforcing conservation easements during the year 7 Does each conservation easement reported on line 2(d) above satisfy the requirements of section 170(h)(4)(B)(i) and section 170(h)(4)(B)(ii)? In Part XIII, describe how the organization reports conservation easements in its revenue and expense statement, and balance sheet, and include, if applicable, the text of the footnote to the organization's financial statements that describes the organization's accounting for conservation easements. Part III Organizations Maintaining Collections of Art, Historical Treasures, or Other Similar Assets. Complete if the organization answered "Yes" on Form 990, Part IV, line 8. 1a If the organization elected, as permitted under SFAS 116 (ASC 958), not to report in its revenue statement and balance sheet works of art, historical treasures, or other similar assets held for public exhibition, education, or research in furtherance of public service, provide, in Part XIII. the text of the footnote to its financial statements that describes these items. b If the organization elected, as permitted under SFAS 116 (ASC 958), to report in its revenue statement and balance sheet works of art, historical treasures, or other similar assets held for public exhibition, education, or research in furtherance of public service, provide the following amounts relating to these items: (i) Revenue included on Form 990, Part VIII, line 1 (ii) Assets included in Form 990, Part X 2 If the organization received or held works of art, historical treasures, or other similar assets for financial gain, provide the following amounts required to be reported under SFAS 116 (ASC 958) relating to these items: a Revenue included on Form 990, Part VIII, line 1

b Assets included in Form 990, Part X

04-2104250	Pa
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Pai	Till Organizations Maintaining C	collections of A	rt, Historical Tr	easures, or Otr	ier Similar As	sets(conti	nued)		
3	Using the organization's acquisition, accessi	on, and other record	ls, check any of the	following that are a	significant use of	its collection	on items		
	(check all that apply):								
а	Public exhibition	d	Loan or exc	hange programs					
b	Scholarly research	е	Other						
С	Preservation for future generations								
4	Provide a description of the organization's co	ollections and explai	n how they further t	he organization's ex	empt purpose in	Part XIII.			
5	During the year, did the organization solicit of	r receive donations	of art, historical trea	sures, or other simil	ar assets				
	to be sold to raise funds rather than to be m	aintained as part of t	he organization's co	ollection?		Yes	☐ No		
Pai	Part IV Escrow and Custodial Arrangements. Complete if the organization answered "Yes" on Form 990, Part IV, line 9, or								
	reported an amount on Form 990, Pa	rt X, line 21.							
1a	a Is the organization an agent, trustee, custodian or other intermediary for contributions or other assets not included								
	on Form 990, Part X?					Yes	└─ No		
b	If "Yes," explain the arrangement in Part XIII								
						Amoun	nt		
С	Beginning balance				1c				
d	Additions during the year				1d				
е	Distributions during the year				1e				
f	Ending balance				1f				
2a	Did the organization include an amount on F	orm 990, Part X, line	21, for escrow or cu	ustodial account liab	oility?	Yes	└─ No		
	If "Yes," explain the arrangement in Part XIII.						<u>. L.J.</u>		
Pai	t V Endowment Funds. Complete i	f the organization an	swered "Yes" on Fo						
		(a) Current year	(b) Prior year	(c) Two years back	(d) Three years ba	ack (e) Fou	ır years back		
1a	Beginning of year balance	60,000.	60,000.	60,000.	60,00)0.	60,000.		
b	Contributions								
С	Net investment earnings, gains, and losses								
d	Grants or scholarships								
е	Other expenditures for facilities								
	and programs								
f	Administrative expenses								
g	End of year balance	60,000.	60,000.	60,000.	. 60,00	00.	60,000.		
2	Provide the estimated percentage of the cur	rent year end baland	e (line 1g, column (a	a)) held as:					
а	Board designated or quasi-endowment		_%						
b	Permanent endowment 100.00	%							
С	Temporarily restricted endowment	%							
	The percentages on lines 2a, 2b, and 2c sho	uld equal 100%.							
3a	Are there endowment funds not in the posse	ession of the organization	ation that are held a	nd administered for	the organization				
	by:						Yes No		
	(i) unrelated organizations					3a(i)	Х		
	(ii) related organizations						Х		
b	If "Yes" on line 3a(ii), are the related organization					3b			
4	Describe in Part XIII the intended uses of the		wment funds.						
Pai	t VI Land, Buildings, and Equipm								
	Complete if the organization answere	d "Yes" on Form 990), Part IV, line 11a. S	See Form 990, Part	K, line 10.				
	Description of property	(a) Cost or o		, , ,	Accumulated	(d) Boo	ok value		
		basis (investr	nent) basis	` '	epreciation				
	Land			350,000.			350,000.		
	Buildings		2	,150,000.	114,711.	2	2,035,289.		
	Leasehold improvements								
d	Equipment			96,369.	61,566.		34,803.		
	Other			83,867.	82,228.		1,639.		
Total	. Add lines 1a through 1e. (Column (d) must e	qual Form 990, Part	X, column (B), line 1	0c.)	▶	2	2,421,731.		

Schedule D (Form 990) 2016 GIRLS INCORPORATION OF THE SCHOOL OF T	ED OF LYNN		04-2104250	Page 3
Part VII Investments - Other Securities.				
Complete if the organization answered "Yes"	on Form 990, Part IV, line	e 11b. See Form 990, Part X,	line 12.	
(a) Description of security or category (including name of security)	(b) Book value	(c) Method of valuation	n: Cost or end-of-year mark	et value
(1) Financial derivatives				
(2) Closely-held equity interests				
(3) Other				
(A)				
(B)				
(C)				
(D)				
(E)				
(F)				
(G)				
(H)				
Total. (Col. (b) must equal Form 990, Part X, col. (B) line 12.)				
Part VIII Investments - Program Related.				
Complete if the organization answered "Yes"		e 11c. See Form 990, Part X,	line 13.	
(a) Description of investment	(b) Book value	(c) Method of valuation	n: Cost or end-of-year mark	et value
(1)				
(2)				
(3)				
(4)				
(5)				
(6)				
(7)				
(8)				
(9)				
Total. (Col. (b) must equal Form 990, Part X, col. (B) line 13.)				
Part IX Other Assets.				
Complete if the organization answered "Yes"		e 11d. See Form 990, Part X,		
	Description		(b) Book	< value
(1)				
(2)				
(3)				
(4)	4			
(5)				
(6)				
(7)				
(8)				
(9)				
Total. (Column (b) must equal Form 990, Part X, col. (B) lin	e 15.)		>	
Part X Other Liabilities.				
Complete if the organization answered "Yes"	on Form 990, Part IV, line		Part X, line 25.	
1. (a) Description of liability		(b) Book value		
(1) Federal income taxes		1 272		
(2) CAPITAL LEASE OBLIGATION		1,878.		
(3)				
(4)				
(5)				

Total. (Column (b) must equal Form 990, Part X, col. (B) line 25.) \triangleright 2. Liability for uncertain tax positions. In Part XIII, provide the text of the footnote to the organization's financial statements that reports the organization's liability for uncertain tax positions under FIN 48 (ASC 740). Check here if the text of the footnote has been provided in Part XIII X

1,878.

(6) (7) (8)

Complete if the organization	on answered "Yes" on Form 990, Part I		evenue per R	eturn.	
1 Total revenue, gains, and other su	upport per audited financial statements			1	2,893,654.
2 Amounts included on line 1 but no	ot on Form 990, Part VIII, line 12:				
	nvestments		-13,345.		
	ities				
d Other (Describe in Part XIII.)		2d	48,558.		
				2e	35,213.
				3	2,858,441.
4 Amounts included on Form 990, F		1 1			
	d on Form 990, Part VIII, line 7b				
		4b			_
				4c	0,
	(This must equal Form 990, Part I, line			5	2,858,441.
Part XII Reconciliation of Ex	-		xpenses per	Return.	
	on answered "Yes" on Form 990, Part IV				2,641,275.
	dited financial statements			1	2,041,275.
2 Amounts included on line 1 but no		ا مو ا			
	ities				
			48,558.		
				20	48,558.
				2e 3	2,592,717.
4 Amounts included on Form 990, F	Part IV line 25, but not on line 1:			3	2,332,717.
	d on Form 990, Part VIII, line 7b	4a			
				4c	0.
	Ic. (This must equal Form 990, Part I, lin			5	2,592,717.
Part XIII Supplemental Inform		10 10.)			_,==_,
Provide the descriptions required for Pa		and 4: Part IV lines 1h and	1 2h: Part V line	4· Part X Ii	ine 2: Part XI
lines 2d and 4b; and Part XII, lines 2d and 4b; and Part XII, lines 2d and 4b; and Part XII, lines 2d and 4b; and Part XIII, l	nd 4b. Also complete this part to provid	de any additional informat	ion.		
PERMANENTLY RESTRICTED NET ASS	SETS ARE RESTRICTED BY THE DOI	NOR AGAINST ANY			
EXPENDITURES OF PRINCIPAL. THE	INTEREST EARNED ON THIS CON	TRIBUTION IS TO			
BE USED FOR SCHOLARSHIPS.					
PART X, LINE 2:					
THE AGENCY ACCOUNTS FOR UNCERT	PAINTY IN INCOME TAXES IN ACCO	ORDANCE WITH ASC			
TOPIC, INCOME TAXES. THIS STA	ANDARD CLARIFIES THE ACCOUNTIN	NG FOR			
UNCERTAINTY IN TAX POSITIONS A	AND PRESCRIBES A RECOGNITION !	THRESHOLD AND			
MEASUREMENT ATTRIBUTE FOR THE	FINANCIAL STATEMENT REGARDING	G A TAX POSITION			
TAKEN OR EXPECTED TO BE TAKEN	IN A TAX RETURN. THE AGENCY	HAS DETERMINED			
THAT THERE ARE NO UNCERTAIN TA	AX POSITIONS WHICH QUALIFY FO	R EITHER			

Schedule D (Form 990) 2016 GIRLS INCORPORATED OF LYNN Part XIII Supplemental Information (continued)	04-2104250	Page 5
Part XIII Supplemental Information (continued)		
RECOGNITION OR DISCLOSURE IN THE FINANCIAL STATEMENTS AT JUNE 30, 2017.		
PART XI, LINE 2D - OTHER ADJUSTMENTS:		
SPECIAL EVENT DIRECT EXPENSES - PRESENTED NET OF RELATED		
REVENUE ON 990 48,558.		
PART XII, LINE 2D - OTHER ADJUSTMENTS:		
SPECIAL EVENT DIRECT EXPENSES - PRESENTED NET OF RELATED		
REVENUE ON 990 48,558.		
32,202 68 556		
· · · · · · · · · · · · · · · · · · ·		

SCHEDULE G

Department of the Treasury

Internal Revenue Service

(Form 990 or 990-EZ)

Supplemental Information Regarding Fundraising or Gaming Activities

Complete if the organization answered "Yes" on Form 990, Part IV, line 17, 18, or 19, or if the organization entered more than \$15,000 on Form 990-EZ, line 6a.

► Attach to Form 990 or Form 990-EZ.

Information about Schedule G (Form 990 or 990-EZ) and its instructions is at www.irs.gov/form990.

OMB No. 1545-0047

Open to Public

Inspection

Name of the organization

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GIRLS INCORPORATED OF LYNN 04-2104250 Fundraising Activities. Complete if the organization answered "Yes" on Form 990, Part IV, line 17. Form 990-EZ filers are not Part I required to complete this part. 1 Indicate whether the organization raised funds through any of the following activities. Check all that apply. Mail solicitations Solicitation of non-government grants h Internet and email solicitations Solicitation of government grants ☐ Phone solicitations Special fundraising events In-person solicitations 2 a Did the organization have a written or oral agreement with any individual (including officers, directors, trustees, or Yes No key employees listed in Form 990, Part VII) or entity in connection with professional fundraising services? b If "Yes," list the 10 highest paid individuals or entities (fundraisers) pursuant to agreements under which the fundraiser is to be compensated at least \$5,000 by the organization. (iii) Did fundraiser have custody or control of contributions? (v) Amount paid (vi) Amount paid (i) Name and address of individual (iv) Gross receipts to (or retained by) (ii) Activity to (or retained by) fundraiser or entity (fundraiser) from activity organization listed in col. (i) Yes No 3 List all states in which the organization is registered or licensed to solicit contributions or has been notified it is exempt from registration or licensing.

LHA For Paperwork Reduction Act Notice, see the Instructions for Form 990 or 990-EZ.

Schedule G (Form 990 or 990-EZ) 2016

		of fundraising event contributions and gr	•	•		•		
			(a) Event #1	(b) Event #2	(c) Other events NONE	(d) Total events (add col. (a) through		
			LUNCHEON (event type)	(event type)	(total number)	col. (c))		
Jue			(event type)	(GVGHL LYPO)	(total nambol)			
Revenue	1	Gross receipts	163,130.			163,130.		
	2	Less: Contributions	114,572.			114,572.		
	3	Gross income (line 1 minus line 2)	48,558.			48,558.		
	4	Cash prizes						
Se	5	Noncash prizes						
Direct Expenses	6	Rent/facility costs		4				
irect E	7	Food and beverages	19,679.			19,679.		
	8	Entertainment						
	9	Other direct expenses				28,879.		
	10					48,558.		
	11	Net income summary. Subtract line 10 from I	ine 3, column (d)			0.		
Pa	ırt l	Gaming. Complete if the organization	answered "Yes" on Form	n 990, Part IV, line 19, or	reported more than			
		\$15,000 on Form 990-EZ, line 6a.			 	·		
Revenue			(a) Bingo	(b) Pull tabs/instant bingo/progressive bingo	(c) Other gaming	(d) Total gaming (add col. (a) through col. (c))		
Rev								
	1	Gross revenue						
ses	2	Cash prizes						
Direct Expenses	3	Noncash prizes						
Direct	4	Rent/facility costs						
	5	Other direct expenses						
	۳	Ctrici direct experises	Yes %	Yes %	Yes %			
	6	Volunteer labor	No No	No No	No No			
	7 Direct expense summary. Add lines 2 through 5 in column (d)							
8 Net gaming income summary. Subtract line 7 from line 1, column (d)								
٥	En:	ter the state(s) in which the exceptation cond	ucts gaming activities:					
		ter the state(s) in which the organization condi-	_	states?		Yes No		
 a Is the organization licensed to conduct gaming activities in each of these states? b If "No," explain: 								
	_							
Were any of the organization's gaming licenses revoked, suspended, or terminated during the tax year? b If "Yes," explain:								

<u>Sch</u>	edule G (Form 990 or 990-EZ) 2016 GIRLS INCORPORATED OF LYNN 04-2	2104250	!	Page 3
11	Does the organization conduct gaming activities with nonmembers?	🗆	Yes	□ No
	Is the organization a grantor, beneficiary or trustee of a trust, or a member of a partnership or other entity formed			
	to administer charitable gaming?		Yes	☐ No
13	Indicate the percentage of gaming activity conducted in:			
	a The organization's facility	13a		%
	o An outside facility		+	
	Enter the name and address of the person who prepares the organization's gaming/special events books and records:	[100		/(
14	Efficient the marine and address of the person who prepares the organization's gaming/special events books and records.			
	Name ▶			
	Address			
15a	a Does the organization have a contract with a third party from whom the organization receives gaming revenue?		Yes	☐ No
b	o If "Yes," enter the amount of gaming revenue received by the organization > \$ and the amount			
	of gaming revenue retained by the third party ▶\$			
c	If "Yes," enter name and address of the third party:			
	Name ▶			
	Address			
16	Gaming manager information:			
10	daming manager information.			
	Name ▶			
	Gaming manager compensation > \$			
	Description of services provided			
	☐ Director/officer ☐ Employee ☐ Independent contractor			
17	Mandatory distributions:			
а	a Is the organization required under state law to make charitable distributions from the gaming proceeds to			
	retain the state gaming license?		Yes	☐ No
b	Enter the amount of distributions required under state law to be distributed to other exempt organizations or spent in the	;		
	organization's own exempt activities during the tax year ▶ \$			
Pa	Supplemental Information. Provide the explanations required by Part I, line 2b, columns (iii) and (v); and Part II	l lines 9	9h 1	0h 15h
	15c, 16, and 17b, as applicable. Also provide any additional information. See instructions	1, 111103 0	, 55, 1	00, 100,
	100, 10, and 170, as applicable. Also provide any additional mormation. See instructions		-	

Schedule C	G (Form 990 or 990-EZ) GIRLS INCORPORATED OF LYNN	04-2104250	Page 4
Part IV	G (Form 990 or 990-EZ) GIRLS INCORPORATED OF LYNN Supplemental Information (continued)		
-			
-			

SCHEDULE O

(Form 990 or 990-EZ) Department of the Treasury

Supplemental Information to Form 990 or 990-EZ

Complete to provide information for responses to specific questions on Form 990 or 990-EZ or to provide any additional information.

► Attach to Form 990 or 990-EZ.

Inspection

OMB No. 1545-0047

Internal Revenue Service Name of the organization

GIRLS INCORPORATED OF LYNN

► Information about Schedule O (Form 990 or 990-EZ) and its instructions is at www.irs.gov/form990. **Employer identification number** 04 - 2104250

FORM 990, PART I, LINE 1, DESCRIPTION OF ORGANIZATION MISSION: PROGRAMS TO AT RISK, LOW-INCOME GIRLS AND THEIR FAMILIES. GIRLS INC. HELPS BUILD GIRLS' CAPACITY FOR RESPONSIBLE AND CONFIDENT ADULTHOOD ECONOMIC INDEPENDENCE, AND PERSONAL FULFILLMENT THROUGH THEIR PROGRAMS, FORM 990, PART III, LINE 1, DESCRIPTION OF ORGANIZATION MISSION: PERSONAL FULFILLMENT THROUGH THEIR PROGRAMS, FORM 990, PART III, LINE 4A, PROGRAM SERVICE ACCOMPLISHMENTS: GIRLS IN GRADES K-3 SIDE STEPPED SUMMER LEARNING LOSS AND 70% OF THOSE SAME GIRLS IMPROVED THEIR READING SCORES OVER THE COURSE OF THE SUMMER. FORM 990, PART III, LINE 4B, PROGRAM SERVICE ACCOMPLISHMENTS: THIS STRESSFUL TIME. INTERACTIVE WORKSHOPS WITH THE MENTORS AND MENTEES OCCUR EVERY WEDNESDAY NIGHT. THIS YEAR, 100% OF OUR SENIORS HAVE BEEN ACCEPTED TO COLLEGE. OUR JUNIOR MENTORING EXIT SURVEY SHOWS THAT 100% OF THE YOUTH WHO SUCCESSFULLY COMPLETED THE WEEKLY PROGRAM STATED THEY FELT MORE PREPARED FOR THEIR SENIOR YEAR AND COLLEGE APPLICATIONS. FORM 990, PART VI, SECTION B, LINE 11B: THE BOARD OF DIRECTORS HAS AUTHORIZED THE FINANCE COMMITTEE TO REVIEW AND APPROVE THE TAX FILING (990) PRIOR TO SUBMISSION TO THE APPROPRIATE AUTHORITIES. ANY CONCERNS AND APPROVAL SHALL BE MAINTAINED IN THE COMMITTEE MINUTES AS A RECORD OF THIS APPROVAL PROCESS.

Name of the organization GIRLS INCORPORATED OF LYNN	Employer identification number 04-2104250
FORM 990, PART VI, SECTION B, LINE 12C:	
ANNUAL DISCLOSURES ARE COMPLETED BY BOARD MEMBERS AND STAFF TO MONITOR FOR	
ANY CONFLICTS. GIRLS INC. EMPLOYEES AND BOARD MEMBERS COMPLETE THE	
NECESSARY FORM IN THE FALL OF EACH YEAR LISTING ALL THE ORGANIZATIONS OR	
COMPANIES EACH BOARD MEMBER OR EMPLOYEE ARE INVOLVED WITH TO DETERMINE IF	
THERE IS AN APPARENT CONFLICT. THESE FORMS ARE REVIEWED EACH YEAR BY THE	
EXECUTIVE DIRECTOR.	
FORM 990, PART VI, SECTION B, LINE 15:	
IN ASSESSING THE EXECUTIVE DIRECTOR'S COMPENSATION, BOARD MEMBERS HAVE	
REVIEWED COMPENSATION LEVELS PROVIDED BY PROFESSIONAL ORGANIZATIONS FOR	
SIMILAR POSITIONS IN SIMILAR ORGANIZATIONS TO DETERMINE APPROPRIATE	
BENCHMARKS AND COMPENSATION. THE EXECUTIVE DIRECTOR CONDUCTS THE SAME	
PROCESS IN ASSESSING COMPENSATION FOR ALL EMPLOYEES.	
FORM 990, PART VI, SECTION C, LINE 19:	
DOCUMENTS ARE AVAILABLE UPON REQUEST.	
PART XII, LINE 2C EXPLANATION	
THE BOARD OF DIRECTORS AND FINANCE COMMITTEE OVERSEES THE SELECTION OF	
THE AUDITORS AND MEETS WITH THE AUDITORS AT THE CONCLUSION OF THE AUDIT	
PROCESS TO REVIEW THE YEAR-END RESULTS.	