Return of Organization Exempt From Income Tax
Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except private foundations)

▶ Do not enter social security numbers on this form as it may be made public. Department of the Treasury Internal Revenue Service

► Go to www.irs.gov/Form990 for instructions and the latest information.

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Open to P	
Inspecti	on

OMB No. 1545-0047

<u>A</u>	רטו נוו	e 2017 calendar year, or tax year beginning 005 1, 2017 and	ending J	UN 30, 2018	
В	Check if applicab	le: C Name of organization		D Employer ident	ification number
	Addre				
	Name chan	ge Doing business as		04-21	104250
	Initial return	Number and street (or P.O. box if mail is not delivered to street address)	Room/suite	E Telephone numb	per
	Final return			1	592-9744
	termii ated	City or town, state or province, country, and ZIP or foreign postal code	•	G Gross receipts \$	2,935,433.
	Amen	LINN, MA 01902		H(a) Is this a group	
	Appli tion	F Name and address of principal officer: DEBORAH ANSOURLIAN		for subordinate	es? Yes X No
	pendi	50 HIGH STREET, LYNN, MA 01902		H(b) Are all subordinates	s included? Yes No
1	Tax-ex	empt status: X 501(c)(3) 501(c) () ((insert no.) 4947(a)(1)	or 527	If "No," attach	a list. (see instructions)
		te: WWW.GIRLSINCLYNN.ORG		H(c) Group exempt	ion number 🕨
K	Form o	forganization: x Corporation Trust Association Other	∟ Year	of formation: 1942	M State of legal domicile: MA
P	art I	Summary			
Ð	1	Briefly describe the organization's mission or most significant activities: $\underline{\mathtt{GIRLS}}$	INC. INS	PIRES ALL GIRLS	TO
Activities & Governance		BE STRONG, SMART AND BOLD BY PROVIDING ESSENTIAL RESOURCES A	AND		
ž	2	Check this box if the organization discontinued its operations or disposation of the continued its operations or disposation.	osed of more	e than 25% of its net	assets.
Š	3	Number of voting members of the governing body (Part VI, line 1a)			22
ه ص	4	Number of independent voting members of the governing body (Part VI, line 1b)		4	1 22
es	5	Total number of individuals employed in calendar year 2017 (Part V, line 2a)			77
ξ	6	Total number of volunteers (estimate if necessary)			350
∕ct i	7 a	Total unrelated business revenue from Part VIII, column (C), line 12		7	a 0.
_		Net unrelated business taxable income from Form 990-T, line 34			b 0.
				Prior Year	Current Year
Φ	8	Contributions and grants (Part VIII, line 1h)		2,024,536	1,941,838.
ű	9	Program service revenue (Part VIII, line 2g)		778,180	888,627.
Revenue	10	Investment income (Part VIII, column (A), lines 3, 4, and 7d)		55,725	6,896.
Œ		Other revenue (Part VIII, column (A), lines 5, 6d, 8c, 9c, 10c, and 11e)		C	0.
	12	Total revenue - add lines 8 through 11 (must equal Part VIII, column (A), line 12)		2,858,441	2,837,361.
	13	Grants and similar amounts paid (Part IX, column (A), lines 1-3)		C	0.
	14	Benefits paid to or for members (Part IX, column (A), line 4)		C	0.
Ş	15	Salaries, other compensation, employee benefits (Part IX, column (A), lines 5-10)		1,570,317	1,598,697.
Expenses	16a	Professional fundraising fees (Part IX, column (A), line 11e)		C	0.
g	b	Total fundraising expenses (Part IX, column (D), line 25)			
û	17	Other expenses (Part IX, column (A), lines 11a-11d, 11f-24e)		1,022,400	963,449.
		Total expenses. Add lines 13-17 (must equal Part IX, column (A), line 25)		2,592,717	2,562,146.
	19	Revenue less expenses. Subtract line 18 from line 12		265,724	275,215.
Or Sec	3	·		ginning of Current Yea	r End of Year
sets	20	Total assets (Part X, line 16)		3,604,871	3,880,985.
ASS	21	Total liabilities (Part X, line 26)		517,408	483,696.
Net Assets or Find Balances	22	Net assets or fund balances. Subtract line 21 from line 20		3,087,463	3,397,289.
	art II	Signature Block			
Unc	der pen	alties of perjury, I declare that I have examined this return, including accompanying schedul	es and statem	ents, and to the best of	my knowledge and belief, it is
true	, corre	ct, and complete. Declaration of preparer (other than officer) is based on all information of v	/hich preparei	has any knowledge.	
Sig	ın	Signature of officer		Date	
He	re	DEBORAH ANSOURLIAN, EXECUTIVE DIRECTOR			
		Type or print name and title			
		Print/Type preparer's name Preparer's signature		Date Check	PTIN
Pai	d	DAVID J. KELLEHER, C.P.A DAVID J. KELLEHER, C.P.	.a1	1/12/18 if self-emp	loyed ₽01059560
Pre	parer	Firm's name ALEXANDER, ARONSON, FINNING & CO., P.C.		Firm's EIN	04-2571780
Use	Only	Firm's address 50 WASHINGTON STREET			
		WESTBOROUGH, MA 01581		Phone no.50	08-366-9100
Ма	y the I	RS discuss this return with the preparer shown above? (see instructions)			X Yes No

Pai	rt III Statement of Program Service Accomplishments	
	Check if Schedule O contains a response or note to any line in this Part III	X
1	Briefly describe the organization's mission:	
	GIRLS INC. INSPIRES ALL GIRLS TO BE STRONG, SMART AND BOLD BY	
	PROVIDING ESSENTIAL RESOURCES AND PROGRAMS TO AT RISK, LOW-INCOME	
	GIRLS AND THEIR FAMILIES. GIRLS INC. HELPS BUILD GIRLS' CAPACITY FOR	
	RESPONSIBLE AND CONFIDENT ADULTHOOD, ECONOMIC INDEPENDENCE, AND	
2	Did the organization undertake any significant program services during the year which were not listed on the	
	prior Form 990 or 990-EZ?	Yes X No
	If "Yes," describe these new services on Schedule O.	
3	Did the organization cease conducting, or make significant changes in how it conducts, any program services?	Yes X No
	If "Yes," describe these changes on Schedule O.	
4	Describe the organization's program service accomplishments for each of its three largest program services, as measured to	by expenses.
	Section 501(c)(3) and 501(c)(4) organizations are required to report the amount of grants and allocations to others, the total	l expenses, and
	revenue, if any, for each program service reported.	
4a	(Code:) (Expenses \$1,179,514. including grants of \$) (Revenue \$	880,732.
	CHILD CARE PROGRAM: PROVIDES SAFE, DEVELOPMENTALLY APPROPRIATE	
	ACTIVITIES AFTER SCHOOL, ON EARLY RELEASE DAYS AND DURING SCHOOL	
	VACATIONS FOR GIRLS IN GRADES 1-6.	
	OUR LITERACY PROGRAM IS A CENTERPIECE OF THE SCHOOL-AGE CHILD CARE	
	PROGRAM. THE LITERACY PROGRAM WAS DEVELOPED AT OUR AGENCY THROUGH A	
	GRANT FROM THE KELLOGG FOUNDATION VIA THE GIRLS INCORPORATED NATIONAL	
	OFFICE. GIRLS IN GRADES K-3 PARTICIPATE IN A BALANCED LITERACY PROGRAM	
	THAT INCLUDES THE KEY COMPONENTS OF READING, LISTENING, SPEAKING AND	
	WRITING. THESE COMPONENTS ARE DELIVERED THROUGH HANDS-ON ACTIVITIES AND	
	A GREAT SELECTION OF BOOKS, FACILITATED BY TRAINED STAFF AND VOLUNTEERS	
	FROM LYNN AND SURROUNDING COMMUNITIES. NINETY-FIVE PERCENT OF OUR	
4b	(Code:) (Expenses \$	7,895.
	MIDDLE SCHOOL PROGRAM: PROVIDES SAFE, DEVELOPMENTALLY APPROPRIATE	
	ACTIVITIES AFTER SCHOOL, ON EARLY RELEASE DAYS, AND DURING SCHOOL	
	VACATION FOR GIRLS IN GRADES 6-8.	
	EMPOWERING GIRLS AND YOUNG WOMEN TO AVOID PREGNANCY DURING THEIR TEEN	
	YEARS, IS ONE OF THE BIGGEST BARRIERS TO GIRLS ACHIEVING THEIR FULL	
	POTENTIAL. WE ARE PROUD THAT OUR MIDDLE SCHOOL PREGNANCY PREVENTION	
	PROGRAM ENROLLMENT CONTINED TO INCREASE, THROUGH THIS PROGRAM GIRLS	
	ACQUIRE THE KNOWLEDGE AND SKILLS NECESSARY TO TAKE CHARGE OF AND TO	
	MAKE INFORMED DECISIONS ABOUT THEIR SEXUAL HEALTH.	
	(Code:) (Expenses \$ 344,700. including grants of \$) (Revenue \$	
40	(Code:) (Expenses \$ 344,700. including grants of \$) (Revenue \$) TEEN PROGRAM: DESIGNED TO DEVELOP AWARENESS OF CURRENT SOCIAL ISSUES	
	INCLUDING TEENAGE PREGNANCY/SEXUALITY, SUBSTANCE ABUSE, TOBACCO AND	
	HIV/AIDS. ALSO HELPS GIRLS PREPARE FOR THE JOB MARKET THROUGH A CAREER	
	PATH PROGRAM.	
	THE COLLEGE MENTORING PROGRAM CONTINUES TO GROW. LAST YEAR 40 HIGH	
	SCHOOL JUNIORS AND SENIORS, 95% OF WHOM ARE FIRST IN THEIR FAMILY TO	
	ATTEND COLLEGE IN THE UNITED STATES ATTENDED. THE 20-25 SENIORS ARE	
	MATCHED IN A 1:1 OR 2:1 RATIO WHILE THE JUNIORS PARTICIPATE IN GROUP	
	MENTORING WITH VOLUNTEER MENTORS FROM LYNN AND SURROUNDING COMMUNITIES.	
	THESE WOMEN AND MEN DEDICATE NOT ONLY A MINIMUM OF TWO HOURS A WEEK TO	
	THEIR MENTEES, THEY BECOME ROLE MODELS AND A SOURCE OF GUIDANCE THROUGH	
<u></u>	Other program services (Describe in Schedule O.)	
-ru)
40	(Expenses \$ including grants of \$) (Revenue \$ Total program service expenses \$ 2,048,968	1

Form 990 (2017) GIRLS INCORPORATED Part IV Checklist of Required Schedules

			Yes	No
1	Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)?			
	If "Yes," complete Schedule A	1	Х	
2	Is the organization required to complete Schedule B, Schedule of Contributors?	2	Х	
3	Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to candidates for			
	public office? If "Yes," complete Schedule C, Part I	3		Х
4	Section 501(c)(3) organizations. Did the organization engage in lobbying activities, or have a section 501(h) election in effect			,,
_	during the tax year? If "Yes," complete Schedule C, Part II	4		Х
5	Is the organization a section 501(c)(4), 501(c)(5), or 501(c)(6) organization that receives membership dues, assessments, or	_		
•	similar amounts as defined in Revenue Procedure 98-19? If "Yes," complete Schedule C, Part III	5		Х
6	Did the organization maintain any donor advised funds or any similar funds or accounts for which donors have the right to	6		х
7	provide advice on the distribution or investment of amounts in such funds or accounts? If "Yes," complete Schedule D, Part I Did the organization receive or hold a conservation easement, including easements to preserve open space,	6		Λ
7	the environment, historic land areas, or historic structures? If "Yes," complete Schedule D, Part II	7		х
8	Did the organization maintain collections of works of art, historical treasures, or other similar assets? If "Yes," complete			
Ü	Schedule D, Part III	8		х
9	Did the organization report an amount in Part X, line 21, for escrow or custodial account liability, serve as a custodian for			
	amounts not listed in Part X; or provide credit counseling, debt management, credit repair, or debt negotiation services?			
	If "Yes," complete Schedule D, Part IV	9		х
10	Did the organization, directly or through a related organization, hold assets in temporarily restricted endowments, permanent			
	endowments, or quasi-endowments? If "Yes," complete Schedule D, Part V	10	Х	
11	If the organization's answer to any of the following questions is "Yes," then complete Schedule D, Parts VI, VIII, VIII, IX, or X			
	as applicable.			
а	Did the organization report an amount for land, buildings, and equipment in Part X, line 10? If "Yes," complete Schedule D,			
	Part VI	11a	Х	
b	Did the organization report an amount for investments - other securities in Part X, line 12 that is 5% or more of its total			
	assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VII	11b		Х
С	Did the organization report an amount for investments - program related in Part X, line 13 that is 5% or more of its total			
	assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VIII	11c		Х
d	Did the organization report an amount for other assets in Part X, line 15 that is 5% or more of its total assets reported in			,,
	Part X, line 16? If "Yes," complete Schedule D, Part IX	11d		X
	Did the organization report an amount for other liabilities in Part X, line 25? If "Yes," complete Schedule D, Part X	11e		Х
f	Did the organization's separate or consolidated financial statements for the tax year include a footnote that addresses	446	х	
100	the organization's liability for uncertain tax positions under FIN 48 (ASC 740)? If "Yes," complete Schedule D, Part X	11f	Λ	
ıza	Did the organization obtain separate, independent audited financial statements for the tax year? If "Yes," complete Schedule D, Parts XI and XII	12a	х	
h	Was the organization included in consolidated, independent audited financial statements for the tax year?	IZa	21	
D	If "Yes," and if the organization answered "No" to line 12a, then completing Schedule D, Parts XI and XII is optional	12b		x
13	Is the organization a school described in section 170(b)(1)(A)(ii)? If "Yes," complete Schedule E	13		Х
14a	Did the organization maintain an office, employees, or agents outside of the United States?	14a		х
b	and the first of the control of the			
	investment, and program service activities outside the United States, or aggregate foreign investments valued at \$100,000			
	or more? If "Yes," complete Schedule F, Parts I and IV	14b		х
15	Did the organization report on Part IX, column (A), line 3, more than \$5,000 of grants or other assistance to or for any			
	foreign organization? If "Yes," complete Schedule F, Parts II and IV	15		Х
16	Did the organization report on Part IX, column (A), line 3, more than \$5,000 of aggregate grants or other assistance to			
	or for foreign individuals? If "Yes," complete Schedule F, Parts III and IV	16		Х
17	Did the organization report a total of more than \$15,000 of expenses for professional fundraising services on Part IX,			
	column (A), lines 6 and 11e? If "Yes," complete Schedule G, Part I	17		Х
18	Did the organization report more than \$15,000 total of fundraising event gross income and contributions on Part VIII, lines			
	1c and 8a? If "Yes," complete Schedule G, Part II	18	Х	
19	Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line 9a? If "Yes,"			
	complete Schedule G, Part III	19		Х

Form 990 (2017) GIRLS INCORPORATED OF LYNN Part IV Checklist of Required Schedules (continued)

			Yes	No
20 a	Did the organization operate one or more hospital facilities? If "Yes," complete Schedule H	20a		Х
b	If "Yes" to line 20a, did the organization attach a copy of its audited financial statements to this return?	20b		
21	Did the organization report more than \$5,000 of grants or other assistance to any domestic organization or			
	domestic government on Part IX, column (A), line 1? If "Yes," complete Schedule I, Parts I and II	21		Х
22	Did the organization report more than \$5,000 of grants or other assistance to or for domestic individuals on	00		x
00	Part IX, column (A), line 2? If "Yes," complete Schedule I, Parts I and III	22		
23	Did the organization answer "Yes" to Part VII, Section A, line 3, 4, or 5 about compensation of the organization's current and former officers, directors, trustees, key employees, and highest compensated employees? <i>If</i> "Yes," <i>complete Schedule J</i>	23		x
24a	Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than \$100,000 as of the			
	last day of the year, that was issued after December 31, 2002? If "Yes," answer lines 24b through 24d and complete Schedule K. If "No", go to line 25a	24a		х
b	Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception?	24b		
С	Did the organization maintain an escrow account other than a refunding escrow at any time during the year to defease any tax-exempt bonds?	24c		
d	Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year?	24d		
25a	Section 501(c)(3), 501(c)(4), and 501(c)(29) organizations. Did the organization engage in an excess benefit			
	transaction with a disqualified person during the year? If "Yes," complete Schedule L, Part I	25a		х
b	Is the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior year, and			
	that the transaction has not been reported on any of the organization's prior Forms 990 or 990-EZ? If "Yes," complete Schedule L, Part I	25b		х
26	Did the organization report any amount on Part X, line 5, 6, or 22 for receivables from or payables to any current or			
	former officers, directors, trustees, key employees, highest compensated employees, or disqualified persons? If "Yes," complete Schedule L, Part II	26		х
27	Did the organization provide a grant or other assistance to an officer, director, trustee, key employee, substantial			
	contributor or employee thereof, a grant selection committee member, or to a 35% controlled entity or family member			
	of any of these persons? If "Yes," complete Schedule L, Part III	27		Х
28	Was the organization a party to a business transaction with one of the following parties (see Schedule L, Part IV			
	instructions for applicable filing thresholds, conditions, and exceptions):			
а	A current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part IV	28a		Х
b	A family member of a current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part IV	28b		Х
С	An entity of which a current or former officer, director, trustee, or key employee (or a family member thereof) was an officer,	00-		x
20	director, trustee, or direct or indirect owner? If "Yes," complete Schedule L, Part IV Did the organization receive more than \$25,000 in non-cash contributions? If "Yes," complete Schedule M	28c 29		X
29 30	Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified conservation	29		_ ^
30	contributions? If "Yes," complete Schedule M	30		х
31	Did the organization liquidate, terminate, or dissolve and cease operations?			
	If "Yes," complete Schedule N, Part I	31		Х
32	Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets? If "Yes," complete Schedule N, Part II	32		х
33	Did the organization own 100% of an entity disregarded as separate from the organization under Regulations			
	sections 301.7701-2 and 301.7701-3? If "Yes," complete Schedule R, Part I	33		х
34	Was the organization related to any tax-exempt or taxable entity? If "Yes," complete Schedule R, Part II, III, or IV, and			
	Part V, line 1	34		Х
35a	Did the organization have a controlled entity within the meaning of section 512(b)(13)?	35a		Х
b	If "Yes" to line 35a, did the organization receive any payment from or engage in any transaction with a controlled entity			
	within the meaning of section 512(b)(13)? If "Yes," complete Schedule R, Part V, line 2	35b		<u> </u>
36	Section 501(c)(3) organizations. Did the organization make any transfers to an exempt non-charitable related organization?			
	If "Yes," complete Schedule R, Part V, line 2	36		Х
37	Did the organization conduct more than 5% of its activities through an entity that is not a related organization			
00	and that is treated as a partnership for federal income tax purposes? If "Yes," complete Schedule R, Part VI	37		Х
38	Did the organization complete Schedule O and provide explanations in Schedule O for Part VI, lines 11b and 19?		v	
	Note. All Form 990 filers are required to complete Schedule O	38	X	

04-2104250

Form 990 (2017) GIRLS INCORPORATED OF LYNN Part V Statements Regarding Other IRS Filings and Tax Compliance

	Check if Schedule O contains a response or note to any line in this Part V	<u></u>		
			Yes	No
1a	Enter the number reported in Box 3 of Form 1096. Enter -0- if not applicable			
b	Enter the number of Forms W-2G included in line 1a. Enter -0- if not applicable 1b			
С	Did the organization comply with backup withholding rules for reportable payments to vendors and reportable gaming			
	(gambling) winnings to prize winners?	1c	Х	
2a	Enter the number of employees reported on Form W-3, Transmittal of Wage and Tax Statements,			
	filed for the calendar year ending with or within the year covered by this return 2a 77			
b	If at least one is reported on line 2a, did the organization file all required federal employment tax returns?	2b	Х	
	Note. If the sum of lines 1a and 2a is greater than 250, you may be required to e-file (see instructions)			
За	Did the organization have unrelated business gross income of \$1,000 or more during the year?	За		Х
b	If "Yes," has it filed a Form 990-T for this year? If "No," to line 3b, provide an explanation in Schedule O	3b		
4a	At any time during the calendar year, did the organization have an interest in, or a signature or other authority over, a			
	financial account in a foreign country (such as a bank account, securities account, or other financial account)?	4a		Х
b	If "Yes," enter the name of the foreign country: ▶			
	See instructions for filing requirements for FinCEN Form 114, Report of Foreign Bank and Financial Accounts (FBAR).			
5a	Was the organization a party to a prohibited tax shelter transaction at any time during the tax year?	5a		Х
b	Did any taxable party notify the organization that it was or is a party to a prohibited tax shelter transaction?	5b		Х
С	If "Yes," to line 5a or 5b, did the organization file Form 8886-T?	5с		
6a	Does the organization have annual gross receipts that are normally greater than \$100,000, and did the organization solicit			
	any contributions that were not tax deductible as charitable contributions?	6a		Х
b	If "Yes," did the organization include with every solicitation an express statement that such contributions or gifts			
	were not tax deductible?	6b		
7	Organizations that may receive deductible contributions under section 170(c).			
а	Did the organization receive a payment in excess of \$75 made partly as a contribution and partly for goods and services provided to the payor?	7a	Х	L
	If "Yes," did the organization notify the donor of the value of the goods or services provided?	7b	Х	
С	Did the organization sell, exchange, or otherwise dispose of tangible personal property for which it was required			
	to file Form 8282?	7с		Х
d	If "Yes," indicate the number of Forms 8282 filed during the year			
e	Did the organization receive any funds, directly or indirectly, to pay premiums on a personal benefit contract?	7e		X
f	Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit contract?	7f		Х
g	If the organization received a contribution of qualified intellectual property, did the organization file Form 8899 as required?	7g		
h		7h		
8	Sponsoring organizations maintaining donor advised funds. Did a donor advised fund maintained by the	8		
9	sponsoring organization have excess business holdings at any time during the year? Sponsoring organizations maintaining donor advised funds.	0		
	Did the annual in a supplied in such a state of the did tile time and an action 40000	9a		
a h	Did the sponsoring organization make any taxable distributions under section 4966? Did the sponsoring organization make a distribution to a donor, donor advisor, or related person?	9b		
10	Section 501(c)(7) organizations. Enter:	30		
	Initiation fees and capital contributions included on Part VIII, line 12			
	Gross receipts, included on Form 990, Part VIII, line 12, for public use of club facilities 10b			
11	Section 501(c)(12) organizations. Enter:			
	Gross income from members or shareholders			
	Gross income from other sources (Do not net amounts due or paid to other sources against			
	amounts due or received from them.)			
12a	Section 4947(a)(1) non-exempt charitable trusts. Is the organization filing Form 990 in lieu of Form 1041?	12a		
	If "Yes," enter the amount of tax-exempt interest received or accrued during the year			
13	Section 501(c)(29) qualified nonprofit health insurance issuers.			
а	Is the organization licensed to issue qualified health plans in more than one state?	13a		
	Note. See the instructions for additional information the organization must report on Schedule O.			
b	Enter the amount of reserves the organization is required to maintain by the states in which the			
	organization is licensed to issue qualified health plans			
С	Enter the amount of reserves on hand 13c			
	Did the organization receive any payments for indoor tanning services during the tax year?	14a		Х
	If "Yes " has it filed a Form 720 to report these payments? If "No " provide an explanation in Schedule O	14b		

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Part VI Governance, Management, and Disclosure For each "Yes" response to lines 2 through 7b below, and for a "No" response to line 8a, 8b, or 10b below, describe the circumstances, processes, or changes in Schedule O. See instructions.

	Check if Schedule O contains a response or note to any line in this Part VI			Х
Sec	tion A. Governing Body and Management			
			Yes	No
1a	Enter the number of voting members of the governing body at the end of the tax year			
	If there are material differences in voting rights among members of the governing body, or if the governing			
	body delegated broad authority to an executive committee or similar committee, explain in Schedule O.			
b	Enter the number of voting members included in line 1a, above, who are independent 1b 22			
2	Did any officer, director, trustee, or key employee have a family relationship or a business relationship with any other			
	officer, director, trustee, or key employee?	2		Х
3	Did the organization delegate control over management duties customarily performed by or under the direct supervision			
	of officers, directors, or trustees, or key employees to a management company or other person?	3		Х
4	Did the organization make any significant changes to its governing documents since the prior Form 990 was filed?	4		Х
5	Did the organization become aware during the year of a significant diversion of the organization's assets?	5		Х
6	Did the organization have members or stockholders?	6		Х
7a	Did the organization have members, stockholders, or other persons who had the power to elect or appoint one or			
	more members of the governing body?	7a		Х
b	Are any governance decisions of the organization reserved to (or subject to approval by) members, stockholders, or			
	persons other than the governing body?	7b		Х
8	Did the organization contemporaneously document the meetings held or written actions undertaken during the year by the following:			
а	The governing body?	8a	X	
b	Each committee with authority to act on behalf of the governing body?	8b	Х	
9	Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be reached at the			
	organization's mailing address? If "Yes," provide the names and addresses in Schedule O	9		Х
Sec	tion B. Policies (This Section B requests information about policies not required by the Internal Revenue Code.)			
			Yes	No
	Did the organization have local chapters, branches, or affiliates?	10a		Х
b	If "Yes," did the organization have written policies and procedures governing the activities of such chapters, affiliates,	l		
	and branches to ensure their operations are consistent with the organization's exempt purposes?	10b	37	
	Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing the form?	11a	Х	
	Describe in Schedule O the process, if any, used by the organization to review this Form 990.			
	Did the organization have a written conflict of interest policy? If "No," go to line 13	12a	X	
b	Were officers, directors, or trustees, and key employees required to disclose annually interests that could give rise to conflicts?	12b	Х	
С	Did the organization regularly and consistently monitor and enforce compliance with the policy? If "Yes," describe	۱.,	77	
	in Schedule O how this was done	12c	X	
13	Did the organization have a written whistleblower policy?	13	X	
14	Did the organization have a written document retention and destruction policy?	14	X	
15	Did the process for determining compensation of the following persons include a review and approval by independent			
	persons, comparability data, and contemporaneous substantiation of the deliberation and decision?	4-	v	
a	The organization's CEO, Executive Director, or top management official	15a	X	
D	Other officers or key employees of the organization	15b	Λ	
10-	If "Yes" to line 15a or 15b, describe the process in Schedule O (see instructions).			
Iba	Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement with a	40-		х
	taxable entity during the year? If "Yes," did the organization follow a written policy or procedure requiring the organization to evaluate its participation	16a		Α
D	in joint venture arrangements under applicable federal tax law, and take steps to safeguard the organization's			
		16b		
Sec	exempt status with respect to such arrangements?tion C. Disclosure	100		<u> </u>
17	List the states with which a copy of this Form 990 is required to be filed ►MA			
18	Section 6104 requires an organization to make its Forms 1023 (or 1024 if applicable), 990, and 990-T (Section 501(c)(3)s only) a	availah	le.	
.5	for public inspection. Indicate how you made these available. Check all that apply.	a v anal	.5	
	Own website Another's website W Upon request Other (explain in Schedule O)			
19	Describe in Schedule O whether (and if so, how) the organization made its governing documents, conflict of interest policy, and	l finan	cial	
.5	statements available to the public during the tax year.	α	J.41	
20	State the name, address, and telephone number of the person who possesses the organization's books and records:			
	DEBORAH ANSOURLIAN - 781-592-9744			
	50 HIGH STDERT LVNN MA 01902			

Part VII Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated

Employees, and Independent Contractors Check if Schedule O contains a response or note to any line in this Part VII

Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

- 1a Complete this table for all persons required to be listed. Report compensation for the calendar year ending with or within the organization's tax year.
- List all of the organization's current officers, directors, trustees (whether individuals or organizations), regardless of amount of compensation. Enter -0- in columns (D), (E), and (F) if no compensation was paid.
 - List all of the organization's current key employees, if any. See instructions for definition of "key employee."
- List the organization's five current highest compensated employees (other than an officer, director, trustee, or key employee) who received reportable compensation (Box 5 of Form W-2 and/or Box 7 of Form 1099-MISC) of more than \$100,000 from the organization and any related organizations.
- List all of the organization's former officers, key employees, and highest compensated employees who received more than \$100,000 of reportable compensation from the organization and any related organizations.
- List all of the organization's former directors or trustees that received, in the capacity as a former director or trustee of the organization, more than \$10,000 of reportable compensation from the organization and any related organizations.

Leave this box if neither the organization nor any related organization compensated any current officer, director, or trustee.

List persons in the following order: individual trustees or directors; institutional trustees; officers; key employees; highest compensated employees; and former such persons.

(A) Name and Title	(B) Average	,,		(C	C) ition	<u> </u>		(D) Reportable	(E) Reportable	(F) Estimated
	hours per week	box	(do not check more than one box, unless person is both an officer and a director/trustee)		compensation from	compensation from related	amount of other			
	(list any hours for related organizations below line)	Individual trustee or director	Institutional trustee	Officer	Key employee	Highest compensated employee	Former	the organization (W-2/1099-MISC)	organizations (W-2/1099-MISC)	compensation from the organization and related organizations
(1) ANINA BUTLER	2.00									•
PRESIDENT (2) KATHLEEN TUCKER	2.00	Х		Х				0.	0.	0.
VICE PRESIDENT	2.00	Х		x				0.	0.	0
(3) KIM MONAHAN	2,00	Λ		Λ				0.	0.	0.
TREASURER	2.00	х		х				0.	0.	0.
(4) CANDACE DOUCETTE	2.00									
CLERK		х		Х				0.	0.	0.
(5) ALEXA ABOWITZ	1.00									
BOARD MEMBER		Х						0.	0.	0.
(6) INEZ ALEXANDER	1.00									
BOARD MEMBER		Х						0.	0.	0.
(7) LYNNE BOHAN	1.00									
BOARD MEMBER		Х						0.	0.	0.
(8) AMY BUTTERWORTH	1.00									
BOARD MEMBER		Х						0.	0.	0.
(9) ROXANN COOKE	1.00	1								
BOARD MEMBER		Х						0.	0.	0.
(10) ANDREA COX	1.00									
BOARD MEMBER		Х						0.	0.	0.
(11) DOMINIC FERRARI	1.00									
BOARD MEMBER		Х						0.	0.	0.
(12) JULIA GREENE	1.00	1						_	_	_
BOARD MEMBER		Х						0.	0.	0.
(13) JENNIFER HARDY	1.00	ł								
BOARD MEMBER	1 00	Х						0.	0.	0.
(14) AMY HEATH	1.00	١,,,							0	0
BOARD MEMBER	1 00	Х						0.	0.	0.
(15) TERESE HOEKSTRA BOARD MEMBER	1.00	₩.						0.	0.	^
(16) MARCELLA IACAVONE	1.00	Х	\vdash	\vdash		-	\vdash	0.	0.	0.
BOARD MEMBER	1.00	x						0.	0.	0.
(17) CHRIS MENINNO	1.00	^	\vdash	\vdash		\vdash	\vdash	0.	0.	
BOARD MEMBER	1.00	X						0.	0.	0.
700007 11 00 17	1	-11				<u> </u>		ı	0.	Form 990 (2017)

Form **990** (2017)

Form 990 (2017) GIRLS INCORPO	ORATED OF L	YNN							04-2104250	Page 8
Part VII Section A. Officers, Directors, Trus	tees, Key Em	ploy	ees	, and	d Hi	ghe	st C	compensated Employe	es (continued)	-
(A) Name and title	(B) Average hours per week	(do	(C) Position (do not check more than one box, unless person is both an officer and a director/trustee) (D) Reportable compensation from						(E) Reportable compensation from related	(F) Estimated amount of other
	(list any hours for related organizations below line)	Individual trustee or director	Institutional trustee	Officer	Key employee	Highest compensated employee	Former	the organization (W-2/1099-MISC)	organizations (W-2/1099-MISC)	compensation from the organization and related organizations
(18) SUSIE MONIZ, ESQ.	1.00									
BOARD MEMBER		Х						0.	0.	0.
(19) JAMES RICHARD BOARD MEMBER	1.00	x						0.	0.	0.
(20) ALEXANDER ZAPATA	1.00									
BOARD MEMBER		х						0.	0.	0.
(21) LESLIE MERCEDES	1.00									
YOUTH BOARD MEMBER		Х						0.	0.	0.
(22) ARYANA RICHARDSON YOUTH BOARD MEMBER	1.00	x						0.	0.	0.
(23) DEBORAH ANSOURLIAN	40.00									<u> </u>
EXECUTIVE DIRECTOR	40.00			х			4	97,742.	0.	5,672.
1b Sub-total								97,742.	0.	5,672.
c Total from continuation sheets to Part V	II. Section A							0.	0.	0.
d Total (add lines 1b and 1c)								97,742.	0.	5,672.
2 Total number of individuals (including but r						e) wl	no re	eceived more than \$100	,000 of reportable	•
compensation from the organization										(

			103	1
3	Did the organization list any former officer, director, or trustee, key employee, or highest compensated employee on			
	line 1a? If "Yes," complete Schedule J for such individual	3		Х
4	For any individual listed on line 1a, is the sum of reportable compensation and other compensation from the organization			
	and related organizations greater than \$150,000? If "Yes," complete Schedule J for such individual	4		Х
5	Did any person listed on line 1a receive or accrue compensation from any unrelated organization or individual for services			
	rendered to the organization? If "Yes," complete Schedule J for such person	5		Х

Section B. Independent Contractors

Complete this table for your five highest compensated independent contractors that received more than \$100,000 of compensation from the organization. Report compensation for the calendar year ending with or within the organization's tax year.

(A) Name and business address	(B) Description of services	(C) Compensation
HEALY BUS	TRANSPORTATION SERVICES &	
34 HANSON ST, LYNN, MA 01905	ADMISSION	164,445.

Total number of independent contractors (including but not limited to those listed above) who received more than \$100,000 of compensation from the organization

		Check if Schedule O contains	a response	e or note to any lir	ne in this Part VIII			
			·	,	(A) Total revenue	(B) Related or exempt function revenue	(C) Unrelated business revenue	Revenue excluded from tax under sections 512 - 514
ts s	1 a	Federated campaigns	1a	102,835.				
Contributions, Gifts, Grants and Other Similar Amounts		Membership dues		•				
		Fundraising events		133,309.				
		Related organizations		•				
		Government grants (contributions)	1e	732,841.				
		All other contributions, gifts, grants, and	d 🕇	•				
		similar amounts not included above		972,853.				
	g	Noncash contributions included in lines 1a-1f:	·	•				
a Ĉ		Total. Add lines 1a-1f			1,941,838.			
				Business Code				
<u>8</u>	2 a	PROGRAM SERVICE FEES		900099	888,627.	888,627.		
اھ ػ	b							
Program Service Revenue	С					A		
am	d							
ogr R	е							
<u>r</u>	f	All other program service revenue						
	g	Total. Add lines 2a-2f			888,627.	-		
	3	Investment income (including divid						
		other similar amounts)			14,170.			14,170.
	4	Income from investment of tax-exe						
	5	Royalties	· 	.				
			(i) Real	(ii) Personal				
	6 a	Gross rents	· ·					
	b	Less: rental expenses						
		Rental income or (loss)						
		Net rental income or (loss)						
			Securities					
		assets other than inventory	42,383	``				
	b	Less: cost or other basis						
		and sales expenses	49,657					
	С	Gain or (loss)	-7,274					
		Net gain or (loss)		>	-7,274.			-7,274.
۵		Gross income from fundraising eve						
une		including \$ 133,309						
eve		contributions reported on line 1c).						
<u>بر</u> ا		Part IV, line 18	8	48,415.				
Other Reven	b	Less: direct expenses		48,415.				
٥	С	Net income or (loss) from fundraising	ng events		0,			
		Gross income from gaming activities						
		Part IV, line 19	8	a				
	b	Less: direct expenses		o .				
		Net income or (loss) from gaming a						
	10 a	Gross sales of inventory, less retur	ns					
		and allowances		a				
	b	Less: cost of goods sold						
		Net income or (loss) from sales of i						
Ī		Miscellaneous Revenue		Business Code				
Ţ	11 a							
	b							
	С							
	d	All other revenue						
		Total. Add lines 11a-11d						
	12	Total revenue. See instructions.			2,837,361.	888,627.	0.	6,896.

04-2104250

Part IX Statement of Functional Expenses

Section 501(c)(3) and 501(c)(4) organizations must complete all columns. All other organizations must complete column (A).

	Check if Schedule O contains a response or note to any line in this Part IX							
	not include amounts reported on lines 6b, 8b, 9b, and 10b of Part VIII.	(A) Total expenses	(B) Program service expenses	(C) Management and general expenses	(D) Fundraising expenses			
1	Grants and other assistance to domestic organizations		'		'			
	and domestic governments. See Part IV, line 21							
2	Grants and other assistance to domestic							
	individuals. See Part IV, line 22							
3	Grants and other assistance to foreign							
	organizations, foreign governments, and foreign							
	individuals. See Part IV, lines 15 and 16							
4	Benefits paid to or for members							
5	Compensation of current officers, directors,							
	trustees, and key employees	109,396.	65,638.	21,879.	21,879.			
6	Compensation not included above, to disqualified							
	persons (as defined under section 4958(f)(1)) and							
	persons described in section 4958(c)(3)(B)							
7	Other salaries and wages	1,317,876.	1,116,007.	98,809.	103,060.			
8	Pension plan accruals and contributions (include							
	section 401(k) and 403(b) employer contributions)							
9	Other employee benefits	53,681.	51,469.	1,228.	984.			
10	Payroll taxes	117,744.	97,430.	10,415.	9,899.			
11	Fees for services (non-employees):							
а	Management							
	Legal	11,655.		11,655.				
	Accounting	34,976.		34,976.				
	Lobbying							
	Professional fundraising services. See Part IV, line 17							
f	Investment management fees							
g	Other. (If line 11g amount exceeds 10% of line 25,							
	column (A) amount, list line 11g expenses on Sch O.)	55,899.	7,313.	3,300.	45,286.			
12	Advertising and promotion							
13	Office expenses	49,550.	46,042.	3,083.	425.			
14	Information technology	49,497.	40,189.	4,906.	4,402.			
15	Royalties							
16	Occupancy	198,572.	160,558.	28,574.	9,440.			
17	Travel	157,791.	155,479.	1,914.	398.			
18	Payments of travel or entertainment expenses							
	for any federal, state, or local public officials							
19	Conferences, conventions, and meetings							
20	Interest							
21	Payments to affiliates							
22	Depreciation, depletion, and amortization	75,399.	64,089.	7,540.	3,770.			
23	Insurance							
24	Other expenses. Itemize expenses not covered above. (List miscellaneous expenses in line 24e. If line 24e amount exceeds 10% of line 25, column (A) amount, list line 24e expenses on Schedule 0.)							
а	CONTRACT LABOR	89,407.	64,730.	13,002.	11,675.			
b	FOOD	73,497.	71,548.	1,949.				
С	STIPENDS	40,209.	40,209.					
d	OTHER	29,489.	6,359.	20,972.	2,158.			
е	All other expenses	97,508.	61,908.	8,827.	26,773.			
25	Total functional expenses. Add lines 1 through 24e	2,562,146.	2,048,968.	273,029.	240,149.			
26	Joint costs. Complete this line only if the organization							
	reported in column (B) joint costs from a combined							
	educational campaign and fundraising solicitation.							
	Check here if following SOP 98-2 (ASC 958-720)							
	0 11 00 17				Earm 990 (2017)			

Form 990 (2017) Part X | Balance Sheet

Га	πX	Balance Sneet					
		Check if Schedule O contains a response or not	e to any lin	ne in this Part X			<u></u>
					(A) Beginning of year		(B) End of year
-	_	Cook was interest bearing			13,412.		115,632.
	1	Cash - non-interest-bearing			297,060.	1	243,647.
	2	Savings and temporary cash investments			·	2	
	3	Pledges and grants receivable, net		190,300.	3	432,694.	
	4	Accounts receivable, net			133,165.	4	127,599.
	5	Loans and other receivables from current and for					
		trustees, key employees, and highest compensa		· · ·		_	
	_	Part II of Schedule L				5	
	6	Loans and other receivables from other disquali	•	,			
		section 4958(f)(1)), persons described in section					
"		employers and sponsoring organizations of sect					
Assets	_	employees' beneficiary organizations (see instr).		_		6 7	
Ass	7	Notes and loans receivable, net					
	8	Inventories for sale or use			49,102.	8	72,222.
	9	Prepaid expenses and deferred charges	 I I		45,102.	9	72,222.
	lua	Land, buildings, and equipment: cost or other	40-	2 625 046			
		basis. Complete Part VI of Schedule D		277,264.	2,421,731.	10-	2 347 782
	l	Less: accumulated depreciation			500,101.	10c	2,347,782. 541,409.
	11	Investments - publicly traded securities			300,101.	11	341,403.
	12 13	Investments - other securities. See Part IV, line				12 13	
	14	Investments - program-related. See Part IV, line				-	
		Intangible assets Other assets See Part IV line 11			14 15		
	15 16	Other assets. See Part IV, line 11			3,604,871.	16	3,880,985.
	17	Total assets. Add lines 1 through 15 (must equ Accounts payable and accrued expenses		317,673.	17	298,051.	
	18	Grants payable			317,073.	18	250,001.
	19	Deferred revenue				19	
	20	Tax-exempt bond liabilities				20	
	21	Escrow or custodial account liability. Complete				21	
G	22	Loans and other payables to current and former					
Liabilities		key employees, highest compensated employee					
ig		Complete Part II of Schedule L				22	
Ë	23	Secured mortgages and notes payable to unrela			197,857.	23	185,645.
	24	Unsecured notes and loans payable to unrelated			,	24	·
	25	Other liabilities (including federal income tax, pa					
		parties, and other liabilities not included on lines					
		Schedule D	,	'	1,878.	25	0.
	26	Total liabilities. Add lines 17 through 25			517,408.	26	483,696.
		Organizations that follow SFAS 117 (ASC 958), check h	ere X and			
Se		complete lines 27 through 29, and lines 33 an	d 34.				
ŭ	27	Unrestricted net assets			2,553,779.	27	2,633,693.
Fund Balances	28	Temporarily restricted net assets			473,684.	28	703,596.
βE	29	Permanently restricted net assets		<u></u>	60,000.	29	60,000.
Ē		Organizations that do not follow SFAS 117 (A	SC 958), c	heck here			
ō		and complete lines 30 through 34.					
Net Assets or	30	Capital stock or trust principal, or current funds				30	
٩ss	31	Paid-in or capital surplus, or land, building, or ed	quipment fu	ınd		31	
et/	32	Retained earnings, endowment, accumulated in		_		32	
Z	33	Total net assets or fund balances			3,087,463.	33	3,397,289.
	34	Total liabilities and net assets/fund balances			3,604,871.	34	3,880,985.

Form **990** (2017)

Pa	rt XI Reconciliation of Net Assets				
	Check if Schedule O contains a response or note to any line in this Part XI				
1	Total revenue (must equal Part VIII, column (A), line 12)	1	2	,837,	361.
2	Total expenses (must equal Part IX, column (A), line 25)	2	2	,562,	146.
3	Revenue less expenses. Subtract line 2 from line 1	3		275,	215.
4	Net assets or fund balances at beginning of year (must equal Part X, line 33, column (A))	4	3	,087,	463.
5	Net unrealized gains (losses) on investments	5		34,	611.
6	Donated services and use of facilities	6			
7	Investment expenses	7			_
8	Prior period adjustments	8			
9	Other changes in net assets or fund balances (explain in Schedule O)	9			0.
10	Net assets or fund balances at end of year. Combine lines 3 through 9 (must equal Part X, line 33,				
	column (B))	10	3	,397,	289.
Pa	rt XII Financial Statements and Reporting	•			
	Check if Schedule O contains a response or note to any line in this Part XII				Х
				Yes	No
1	Accounting method used to prepare the Form 990: Cash X Accrual Other				
	If the organization changed its method of accounting from a prior year or checked "Other," explain in Schedule O.				
2a	Ra Were the organization's financial statements compiled or reviewed by an independent accountant?				Х
	If "Yes," check a box below to indicate whether the financial statements for the year were compiled or reviewed	d on a			
	separate basis, consolidated basis, or both:				
	Separate basis Consolidated basis Both consolidated and separate basis				
b	Were the organization's financial statements audited by an independent accountant?		2b	Х	
	If "Yes," check a box below to indicate whether the financial statements for the year were audited on a separat	e basis,			
	consolidated basis, or both:				
	X Separate basis Consolidated basis Both consolidated and separate basis				
С	If "Yes" to line 2a or 2b, does the organization have a committee that assumes responsibility for oversight of the	e audit,			
	review, or compilation of its financial statements and selection of an independent accountant?				
	If the organization changed either its oversight process or selection process during the tax year, explain in Schedule O.				
За	As a result of a federal award, was the organization required to undergo an audit or audits as set forth in the Si	ngle Audit			
	Act and OMB Circular A-133?		За		Х
b	If "Yes," did the organization undergo the required audit or audits? If the organization did not undergo the requ	ired audit			
	or audits, explain why in Schedule O and describe any steps taken to undergo such audits		3b		

Form **990** (2017)

SCHEDULE A

(Form 990 or 990-EZ)

Department of the Treasury Internal Revenue Service

Total

Name of the organization

Public Charity Status and Public Support

Complete if the organization is a section 501(c)(3) organization or a section 4947(a)(1) nonexempt charitable trust.

► Attach to Form 990 or Form 990-EZ.

► Go to www.irs.gov/Form990 for instructions and the latest information.

OMB No. 1545-0047

Open to Public Inspection

Employer identification number

GIRLS INCORPORATED OF LYNN 04-2104250 Part I Reason for Public Charity Status (All organizations must complete this part.) See instructions. The organization is not a private foundation because it is: (For lines 1 through 12, check only one box.) 1 A church, convention of churches, or association of churches described in section 170(b)(1)(A)(i). 2 A school described in section 170(b)(1)(A)(ii). (Attach Schedule E (Form 990 or 990-EZ).) 3 A hospital or a cooperative hospital service organization described in section 170(b)(1)(A)(iii). A medical research organization operated in conjunction with a hospital described in section 170(b)(1)(A)(iii). Enter the hospital's name, city, and state: An organization operated for the benefit of a college or university owned or operated by a governmental unit described in section 170(b)(1)(A)(iv). (Complete Part II.) A federal, state, or local government or governmental unit described in section 170(b)(1)(A)(v). 7 X An organization that normally receives a substantial part of its support from a governmental unit or from the general public described in section 170(b)(1)(A)(vi). (Complete Part II.) 8 A community trust described in section 170(b)(1)(A)(vi). (Complete Part II.) An agricultural research organization described in section 170(b)(1)(A)(ix) operated in conjunction with a land-grant college or university or a non-land-grant college of agriculture (see instructions). Enter the name, city, and state of the college or university: 10 An organization that normally receives: (1) more than 33 1/3% of its support from contributions, membership fees, and gross receipts from activities related to its exempt functions - subject to certain exceptions, and (2) no more than 33 1/3% of its support from gross investment income and unrelated business taxable income (less section 511 tax) from businesses acquired by the organization after June 30, 1975. See section 509(a)(2). (Complete Part III.) 11 An organization organized and operated exclusively to test for public safety. See section 509(a)(4). 12 An organization organized and operated exclusively for the benefit of, to perform the functions of, or to carry out the purposes of one or more publicly supported organizations described in section 509(a)(1) or section 509(a)(2). See section 509(a)(3). Check the box in lines 12a through 12d that describes the type of supporting organization and complete lines 12e, 12f, and 12g. Type I. A supporting organization operated, supervised, or controlled by its supported organization(s), typically by giving the supported organization(s) the power to regularly appoint or elect a majority of the directors or trustees of the supporting organization. You must complete Part IV, Sections A and B. Type II. A supporting organization supervised or controlled in connection with its supported organization(s), by having control or management of the supporting organization vested in the same persons that control or manage the supported organization(s). You must complete Part IV. Sections A and C. Type III functionally integrated. A supporting organization operated in connection with, and functionally integrated with, its supported organization(s) (see instructions). You must complete Part IV, Sections A, D, and E. Type III non-functionally integrated. A supporting organization operated in connection with its supported organization(s) that is not functionally integrated. The organization generally must satisfy a distribution requirement and an attentiveness requirement (see instructions). You must complete Part IV, Sections A and D, and Part V. Check this box if the organization received a written determination from the IRS that it is a Type I, Type III, Type III functionally integrated, or Type III non-functionally integrated supporting organization. f Enter the number of supported organizations g Provide the following information about the supported organization(s). (iv) Is the organization listed (i) Name of supported (ii) EIN (iii) Type of organization (v) Amount of monetary (vi) Amount of other ì your governing document? (described on lines 1-10 organization support (see instructions) support (see instructions) Yes No above (see instructions))

Part II Support Schedule for Organizations Described in Sections 170(b)(1)(A)(iv) and 170(b)(1)(A)(vi)

(Complete only if you checked the box on line 5, 7, or 8 of Part I or if the organization failed to qualify under Part III. If the organization fails to qualify under the tests listed below, please complete Part III.)

Sec	ction A. Public Support						
Cale	ndar year (or fiscal year beginning in)	(a) 2013	(b) 2014	(c) 2015	(d) 2016	(e) 2017	(f) Total
1	Gifts, grants, contributions, and						
	membership fees received. (Do not						
	include any "unusual grants.")	2,237,651.	1,806,763.	2,065,962.	2,024,536.	1,941,838.	10,076,750.
2	Tax revenues levied for the organ-						
	ization's benefit and either paid to						
	or expended on its behalf						
3	The value of services or facilities						
	furnished by a governmental unit to						
	the organization without charge						
4	Total. Add lines 1 through 3	2,237,651.	1,806,763.	2,065,962.	2,024,536.	1,941,838.	10,076,750.
5	The portion of total contributions						
	by each person (other than a						
	governmental unit or publicly				4		
	supported organization) included			1			
	on line 1 that exceeds 2% of the						
	amount shown on line 11,			~			
	column (f)						675,222.
6	Public support. Subtract line 5 from line 4.						9,401,528.
Sec	ction B. Total Support						
Cale	ndar year (or fiscal year beginning in) 🕨	(a) 2013	(b) 2014	(c) 2015	(d) 2016	(e) 2017	(f) Total
7	Amounts from line 4	2,237,651.	1,806,763.	2,065,962.	2,024,536.	1,941,838.	10,076,750.
8	Gross income from interest,						
	dividends, payments received on						
	securities loans, rents, royalties,						
	and income from similar sources	18,586.	10,925.	18,173.	13,158.	14,170.	75,012.
9	Net income from unrelated business			,			
	activities, whether or not the						
	business is regularly carried on						
10	Other income. Do not include gain						
	or loss from the sale of capital						
	assets (Explain in Part VI.)	10,040.	15,000.	14,702.	48,448.	48,415.	136,605.
11	Total support. Add lines 7 through 10						10,288,367.
12	Gross receipts from related activities,	etc. (see instruction	ons)			12	3,892,251.
13	First five years. If the Form 990 is for	r the organization's	s first, second, thir	d, fourth, or fifth ta	ax year as a sectio	n 501(c)(3)	
	organization, check this box and stor	here					>
Sec	ction C. Computation of Publ	ic Support Pe	rcentage				
14	Public support percentage for 2017 (14	91.38 %
15	Public support percentage from 2016	Schedule A, Part	II, line 14			15	93.33 %
16a	33 1/3% support test - 2017. If the						
	stop here. The organization qualifies						
b	33 1/3% support test - 2016. If the						
	and stop here. The organization qual	lifies as a publicly s	supported organiza	ation			▶□
17a	10% -facts-and-circumstances tes	t - 2017. If the org	anization did not c	heck a box on line	e 13, 16a, or 16b, a	and line 14 is 10%	or more,
	and if the organization meets the "fac				•	-	
	meets the "facts-and-circumstances"						
b	10% -facts-and-circumstances tes	t - 2016. If the org	anization did not c	heck a box on line	e 13, 16a, 16b, or	17a, and line 15 is	10% or
	more, and if the organization meets the		•		•		
	organization meets the "facts-and-cire						
18	Private foundation. If the organization	on did not check a	box on line 13, 16a	a, 16b, 17a, or 17b	o, check this box a	nd see instructions	s ▶∟

Part III | Support Schedule for Organizations Described in Section 509(a)(2)

(Complete only if you checked the box on line 10 of Part I or if the organization failed to qualify under Part II. If the organization fails to qualify under the tests listed below, please complete Part II.)

Sec	qualify under the tests listed be ction A. Public Support	elow, please comp	plete Part II.)				
	endar year (or fiscal year beginning in)	(a) 2013	(b) 2014	(a) 2015	(d) 2016	(a) 2017	(f) Total
	Gifts, grants, contributions, and	(a) 2013	(b) 2014	(c) 2015	(0) 2016	(e) 2017	(f) Total
'	membership fees received. (Do not						
	include any "unusual grants.")						
•	* * * * * * * * * * * * * * * * * * * *						
2	Gross receipts from admissions, merchandise sold or services per-						
	formed, or facilities furnished in						
	any activity that is related to the						
	organization's tax-exempt purpose				-		_
3	Gross receipts from activities that						
	are not an unrelated trade or bus-						
	iness under section 513						
4	Tax revenues levied for the organ-						
	ization's benefit and either paid to						
	or expended on its behalf				4		
5	The value of services or facilities						
	furnished by a governmental unit to						
	the organization without charge						
6	Total. Add lines 1 through 5						
	Amounts included on lines 1, 2, and						
	3 received from disqualified persons						
k	Amounts included on lines 2 and 3 received						
	from other than disqualified persons that						
	exceed the greater of \$5,000 or 1% of the amount on line 13 for the year						
,	Add lines 7a and 7b						
	Public support. (Subtract line 7c from line 6.)						
	ction B. Total Support						
	endar year (or fiscal year beginning in)	(a) 2013	(b) 2014	(c) 2015	(d) 2016	(e) 2017	(f) Total
	Amounts from line 6	(a) 2013	(6) 2014	(6) 2013	(4) 2010	(6) 2017	(i) Total
	Gross income from interest,						
100	dividends, payments received on						
	securities loans, rents, royalties,						
	and income from similar sources						
k	Unrelated business taxable income						
	(less section 511 taxes) from businesses						
	acquired after June 30, 1975						
	Add lines 10a and 10b						
11	Net income from unrelated business activities not included in line 10b,						
	whether or not the business is						
	regularly carried on						
12	Other income. Do not include gain						
	or loss from the sale of capital assets (Explain in Part VI.)						
13	Total support. (Add lines 9, 10c, 11, and 12.)						
14	First five years. If the Form 990 is for	r the organization's	s first, second, thir	d, fourth, or fifth	tax year as a section	on 501(c)(3) organi	zation,
	check this box and stop here						>
Se	ction C. Computation of Publ	ic Support Pe	rcentage				
15	Public support percentage for 2017 (line 8, column (f) d	livided by line 13, o	column (f))		15	%
16	Public support percentage from 2016	Schedule A, Part	: III, line 15			16	%
Se	ction D. Computation of Inve	stment Incom	e Percentage				
17	Investment income percentage for 20	17 (line 10c, colur	mn (f) divided by lir	ne 13, column (f))		17	%
	Investment income percentage from					18	%
	33 1/3% support tests - 2017. If the						
-	more than 33 1/3%, check this box a						
ŀ	33 1/3% support tests - 2016. If the						
•	line 18 is not more than 33 1/3%, che						
20	Private foundation. If the organization						
		or 10011 u					

Part IV | Supporting Organizations

(Complete only if you checked a box in line 12 on Part I. If you checked 12a of Part I, complete Sections A and B. If you checked 12b of Part I, complete Sections A and C. If you checked 12c of Part I, complete Sections A, D, and E. If you checked 12d of Part I, complete Sections A and D, and complete Part V.)

Section A. All Supporting Organizations

- 1 Are all of the organization's supported organizations listed by name in the organization's governing documents? If "No," describe in Part VI how the supported organizations are designated. If designated by class or purpose, describe the designation. If historic and continuing relationship, explain.
- 2 Did the organization have any supported organization that does not have an IRS determination of status under section 509(a)(1) or (2)? If "Yes," explain in **Part VI** how the organization determined that the supported organization was described in section 509(a)(1) or (2).
- **3a** Did the organization have a supported organization described in section 501(c)(4), (5), or (6)? If "Yes," answer (b) and (c) below.
- **b** Did the organization confirm that each supported organization qualified under section 501(c)(4), (5), or (6) and satisfied the public support tests under section 509(a)(2)? If "Yes," describe in **Part VI** when and how the organization made the determination.
- c Did the organization ensure that all support to such organizations was used exclusively for section 170(c)(2)(B) purposes? If "Yes," explain in Part VI what controls the organization put in place to ensure such use.
- **4a** Was any supported organization not organized in the United States ("foreign supported organization")? *If* "Yes," and if you checked 12a or 12b in Part I, answer (b) and (c) below.
- **b** Did the organization have ultimate control and discretion in deciding whether to make grants to the foreign supported organization? If "Yes," describe in **Part VI** how the organization had such control and discretion despite being controlled or supervised by or in connection with its supported organizations.
- c Did the organization support any foreign supported organization that does not have an IRS determination under sections 501(c)(3) and 509(a)(1) or (2)? If "Yes," explain in Part VI what controls the organization used to ensure that all support to the foreign supported organization was used exclusively for section 170(c)(2)(B) purposes.
- 5a Did the organization add, substitute, or remove any supported organizations during the tax year? If "Yes," answer (b) and (c) below (if applicable). Also, provide detail in Part VI, including (i) the names and EIN numbers of the supported organizations added, substituted, or removed; (ii) the reasons for each such action; (iii) the authority under the organization's organizing document authorizing such action; and (iv) how the action was accomplished (such as by amendment to the organizing document).
- **b** Type I or Type II only. Was any added or substituted supported organization part of a class already designated in the organization's organizing document?
- c Substitutions only. Was the substitution the result of an event beyond the organization's control?
- 6 Did the organization provide support (whether in the form of grants or the provision of services or facilities) to anyone other than (i) its supported organizations, (ii) individuals that are part of the charitable class benefited by one or more of its supported organizations, or (iii) other supporting organizations that also support or benefit one or more of the filing organization's supported organizations? If "Yes," provide detail in Part VI.
- 7 Did the organization provide a grant, loan, compensation, or other similar payment to a substantial contributor (defined in section 4958(c)(3)(C)), a family member of a substantial contributor, or a 35% controlled entity with regard to a substantial contributor? If "Yes," complete Part I of Schedule L (Form 990 or 990-EZ).
- 8 Did the organization make a loan to a disqualified person (as defined in section 4958) not described in line 7? If "Yes," complete Part I of Schedule L (Form 990 or 990-EZ).
- **9a** Was the organization controlled directly or indirectly at any time during the tax year by one or more disqualified persons as defined in section 4946 (other than foundation managers and organizations described in section 509(a)(1) or (2))? If "Yes," provide detail in **Part VI.**
- **b** Did one or more disqualified persons (as defined in line 9a) hold a controlling interest in any entity in which the supporting organization had an interest? If "Yes," provide detail in Part VI.
- c Did a disqualified person (as defined in line 9a) have an ownership interest in, or derive any personal benefit from, assets in which the supporting organization also had an interest? If "Yes," provide detail in Part VI.
- 10a Was the organization subject to the excess business holdings rules of section 4943 because of section 4943(f) (regarding certain Type II supporting organizations, and all Type III non-functionally integrated supporting organizations)? If "Yes," answer 10b below.
 - **b** Did the organization have any excess business holdings in the tax year? (Use Schedule C, Form 4720, to determine whether the organization had excess business holdings.)

		Yes	No
	1		
	_		
	2		
	За		
	3b		
	3с		
	4a		
	4b		
	4c		
	5a		
	5b		
	5с		
	6		
	7		
	8		
	9a		
	9b		
	ЭIJ		
	9с		
	10a		
	.oa		
	10b		
n 9	90 or 99	90-EZ	2017

Pa	rt IV Supporting Organizations _(continued)			
	(SOTATIONS)		Yes	No
11	Has the organization accepted a gift or contribution from any of the following persons?			
а	A person who directly or indirectly controls, either alone or together with persons described in (b) and (c)			
	below, the governing body of a supported organization?	11a		
b	A family member of a person described in (a) above?	11b		
	A 35% controlled entity of a person described in (a) or (b) above? If "Yes" to a, b, or c, provide detail in Part VI.	11c		
	tion B. Type I Supporting Organizations	<u></u>		
	· · · · · · · · · · · · · · · · · · ·		Yes	No
1	Did the directors, trustees, or membership of one or more supported organizations have the power to			
	regularly appoint or elect at least a majority of the organization's directors or trustees at all times during the			
	tax year? If "No," describe in Part VI how the supported organization(s) effectively operated, supervised, or			
	controlled the organization's activities. If the organization had more than one supported organization,			
	describe how the powers to appoint and/or remove directors or trustees were allocated among the supported			
	organizations and what conditions or restrictions, if any, applied to such powers during the tax year.	1		
2	Did the organization operate for the benefit of any supported organization other than the supported			
	organization(s) that operated, supervised, or controlled the supporting organization? If "Yes," explain in			
	Part VI how providing such benefit carried out the purposes of the supported organization(s) that operated,			
	supervised, or controlled the supporting organization.	2		
Sec	etion C. Type II Supporting Organizations			
			Yes	No
1	Were a majority of the organization's directors or trustees during the tax year also a majority of the directors			
-	or trustees of each of the organization's supported organization(s)? If "No," describe in Part VI how control			
	or management of the supporting organization was vested in the same persons that controlled or managed			
	the supported organization(s).	1		
Sec	etion D. All Type III Supporting Organizations			
	71 11 0 0		Yes	No
1	Did the organization provide to each of its supported organizations, by the last day of the fifth month of the			
	organization's tax year, (i) a written notice describing the type and amount of support provided during the prior tax			
	year, (ii) a copy of the Form 990 that was most recently filed as of the date of notification, and (iii) copies of the			
	organization's governing documents in effect on the date of notification, to the extent not previously provided?	1		
2	Were any of the organization's officers, directors, or trustees either (i) appointed or elected by the supported			
	organization(s) or (ii) serving on the governing body of a supported organization? If "No," explain in Part VI how			
	the organization maintained a close and continuous working relationship with the supported organization(s).	2		
3	By reason of the relationship described in (2), did the organization's supported organizations have a			
	significant voice in the organization's investment policies and in directing the use of the organization's			
	income or assets at all times during the tax year? If "Yes," describe in Part VI the role the organization's			
	supported organizations played in this regard.	3		
Sec	tion E. Type III Functionally Integrated Supporting Organizations			
1	Check the box next to the method that the organization used to satisfy the Integral Part Test during the yea(see instructions).		
а	The organization satisfied the Activities Test. Complete line 2 below.			
b	The organization is the parent of each of its supported organizations. Complete line 3 below.			
С	The organization supported a governmental entity. Describe in Part VI how you supported a government entity (see ins	truction	s).	
2	Activities Test. Answer (a) and (b) below.		Yes	No
а	Did substantially all of the organization's activities during the tax year directly further the exempt purposes of			
	the supported organization(s) to which the organization was responsive? If "Yes," then in Part VI identify			
	those supported organizations and explain how these activities directly furthered their exempt purposes,			
	how the organization was responsive to those supported organizations, and how the organization determined			
	that these activities constituted substantially all of its activities.	2a		
b	Did the activities described in (a) constitute activities that, but for the organization's involvement, one or more			
	of the organization's supported organization(s) would have been engaged in? If "Yes," explain in Part VI the			
	reasons for the organization's position that its supported organization(s) would have engaged in these			
	activities but for the organization's involvement.	2b		
3	Parent of Supported Organizations. Answer (a) and (b) below.			
а				
	trustees of each of the supported organizations? Provide details in Part VI.	За		
b	Did the organization exercise a substantial degree of direction over the policies, programs, and activities of each			
	of its supported organizations? If "Yes " describe in Part VI the role played by the organization in this regard	3h		

Pa	rt V Type III Non-Functionally Integrated 509(a)(3) Supporting	g Orga	anizations	
1	Check here if the organization satisfied the Integral Part Test as a qualifying	trust c	n Nov. 20, 1970 (explain in I	Part VI.) See instructions. A
	other Type III non-functionally integrated supporting organizations must cor	nplete	Sections A through E.	
Sect	ion A - Adjusted Net Income		(A) Prior Year	(B) Current Year (optional)
1	Net short-term capital gain	1		
2	Recoveries of prior-year distributions	2		
3	Other gross income (see instructions)	3		
4	Add lines 1 through 3	4		
5	Depreciation and depletion	5		
6	Portion of operating expenses paid or incurred for production or			
	collection of gross income or for management, conservation, or			
	maintenance of property held for production of income (see instructions)	6		
7	Other expenses (see instructions)	7		
8	Adjusted Net Income (subtract lines 5, 6, and 7 from line 4)	8		
Sect	ion B - Minimum Asset Amount		(A) Prior Year	(B) Current Year (optional)
1	Aggregate fair market value of all non-exempt-use assets (see			
	instructions for short tax year or assets held for part of year):			
а	Average monthly value of securities	1a		
b	Average monthly cash balances	1b		
c	Fair market value of other non-exempt-use assets	1c		
d	Total (add lines 1a, 1b, and 1c)	1d		
е	Discount claimed for blockage or other			
	factors (explain in detail in Part VI):			
2	Acquisition indebtedness applicable to non-exempt-use assets	2		
3	Subtract line 2 from line 1d	3		
4	Cash deemed held for exempt use. Enter 1-1/2% of line 3 (for greater amount,			
	see instructions)	4		
5	Net value of non-exempt-use assets (subtract line 4 from line 3)	5		
_6	Multiply line 5 by .035	6		
7	Recoveries of prior-year distributions	7		
8	Minimum Asset Amount (add line 7 to line 6)	8		
Sect	ion C - Distributable Amount			Current Year
1	Adjusted net income for prior year (from Section A, line 8, Column A)	1		
2	Enter 85% of line 1	2		
3	Minimum asset amount for prior year (from Section B, line 8, Column A)	3		
4	Enter greater of line 2 or line 3	4		
5	Income tax imposed in prior year	5		
6	Distributable Amount. Subtract line 5 from line 4, unless subject to			
	emergency temporary reduction (see instructions)	6		
7	Check here if the current year is the organization's first as a non-functionally	/ integr	ated Type III supporting orga	anization (see
	instructions).			

Schedule A (Form 990 or 990-EZ) 2017

Par	t V Type III Non	-Functionally Integrated 509	(a)(3) Supporting Org	anizations (continued)			
Secti	on D - Distributions			(Current Year		
1	Amounts paid to supported organizations to accomplish exempt purposes						
2	Amounts paid to perfor	m activity that directly furthers exemp	ot purposes of supported				
	organizations, in exces	s of income from activity					
3	Administrative expense	es paid to accomplish exempt purpos	es of supported organization	ns			
4	Amounts paid to acqui	re exempt-use assets					
5	Qualified set-aside amo						
6	Other distributions (des	scribe in Part VI). See instructions.					
7	Total annual distribut	ions. Add lines 1 through 6.					
8	Distributions to attentive	ve supported organizations to which t	he organization is responsiv	re			
	(provide details in Part	VI). See instructions.					
9	Distributable amount for	or 2017 from Section C, line 6					
10	Line 8 amount divided	· · · · · · · · · · · · · · · · · · ·					
			(i)	(ii)	(iii)		
Secti	on E - Distribution Allo	ocations (see instructions)	Excess Distributions	Underdistributions Pre-2017	Distributable Amount for 2017		
1	Distributable amount for	or 2017 from Section C, line 6		A			
2	Underdistributions, if a	ny, for years prior to 2017 (reason-					
	able cause required- ex	plain in Part VI). See instructions.					
3	Excess distributions ca	rryover, if any, to 2017					
a							
b	From 2013						
С	From 2014						
d	From 2015						
е	From 2016						
f	Total of lines 3a through	gh e					
g	Applied to underdistrib	utions of prior years					
h	Applied to 2017 distrib	utable amount					
i	Carryover from 2012 n	ot applied (see instructions)					
j	Remainder. Subtract lin	nes 3g, 3h, and 3i from 3f.					
4	Distributions for 2017 f	rom Section D,					
	line 7:	\$					
а	Applied to underdistrib	utions of prior years					
b	Applied to 2017 distrib	utable amount					
С	Remainder. Subtract lin	nes 4a and 4b from 4.					
5	Remaining underdistrib	outions for years prior to 2017, if					
	any. Subtract lines 3g	and 4a from line 2. For result greater					
	than zero, explain in Pa	art VI. See instructions.					
6	Remaining underdistrib	outions for 2017. Subtract lines 3h					
	and 4b from line 1. For	result greater than zero, explain in					
	Part VI. See instruction	ns.					
7	Excess distributions	carryover to 2018. Add lines 3j					
	and 4c.	·					
8	Breakdown of line 7:						
	Excess from 2013						
	Excess from 2014						
	Excess from 2015						
	Excess from 2016						
	Excess from 2017						

Schedule A (Form 990 or 990-EZ) 2017

Part VI Supplemental Information. Provide the explanations required by Part II, line 10; Part II, line 17a or 17b; Part III, line 12; Part IV, Section A, lines 1, 2, 3b, 3c, 4b, 4c, 5a, 6, 9a, 9b, 9c, 11a, 11b, and 11c; Part IV, Section B, lines 1 and 2; Part IV, Section C, line 1; Part IV, Section D, lines 2 and 3; Part IV, Section E, lines 1c, 2a, 2b, 3a, and 3b; Part V, line 1; Part V, Section B, line 1e; Part V, Section D, lines 5, 6, and 8; and Part V, Section E, lines 2, 5, and 6. Also complete this part for any additional information.
(See instructions.)
SCHEDULE A, PART II, LINE 10, EXPLANATION FOR OTHER INCOME:
GROSS REVENUE FROM FUNDRAISING ACTIVITIES
2013 AMOUNT: \$ 10,040.
2014 AMOUNT: \$ 15,000.
2015 AMOUNT: \$ 14,702.
2016 AMOUNT: \$ 48,448.
2017 AMOUNT: \$ 48,415.

SCHEDULE D (Form 990)

Department of the Treasury Internal Revenue Service

Supplemental Financial Statements

▶ Complete if the organization answered "Yes" on Form 990,
Part IV, line 6, 7, 8, 9, 10, 11a, 11b, 11c, 11d, 11e, 11f, 12a, or 12b.

▶ Attach to Form 990.

▶ Go to www.irs.gov/Form990 for instructions and the latest information.

OMB No. 1545-0047 Open to Public Inspection

Name of the organization

GIRLS INCORPORATED OF LYNN

Employer identification number 04-2104250

Pai	t I Organizations Maintaining Donor Advise	d Funds or Other Similar Funds	or Acco	unts. Complete if the
	organization answered "Yes" on Form 990, Part IV, lin			· · · · · · · · · · · · · · · · · ·
	, ,	(a) Donor advised funds	(b) Fur	nds and other accounts
1	Total number at end of year			
2	Aggregate value of contributions to (during year)			
3	Aggregate value of grants from (during year)			
4	Aggregate value at end of year			
5	Did the organization inform all donors and donor advisors in	writing that the assets held in donor advis	sed funds	
	are the organization's property, subject to the organization's	_		Yes No
6	Did the organization inform all grantees, donors, and donor a			
	for charitable purposes and not for the benefit of the donor of			
	impermissible private benefit?			Yes No
Pai	t II Conservation Easements. Complete if the org			
1	Purpose(s) of conservation easements held by the organizati	on (check all that apply).		
	Preservation of land for public use (e.g., recreation or e	education) Preservation of a hist	orically impo	rtant land area
	Protection of natural habitat	Preservation of a cert	ified historic	structure
	Preservation of open space			
2	Complete lines 2a through 2d if the organization held a qualif	fied conservation contribution in the form	of a conserv	ation easement on the last
	day of the tax year.			Held at the End of the Tax Year
а	Total number of conservation easements		2a	
b	Total acreage restricted by conservation easements		2b	
С	Number of conservation easements on a certified historic str	ucture included in (a)	2c	
d	Number of conservation easements included in (c) acquired	after 7/25/06, and not on a historic struct	ure	
	listed in the National Register		2d	
3	Number of conservation easements modified, transferred, re-	leased, extinguished, or terminated by the	e organizatio	n during the tax
	year ▶			
4	Number of states where property subject to conservation ear	sement is located		
5	Does the organization have a written policy regarding the per	riodic monitoring, inspection, handling of		
	violations, and enforcement of the conservation easements i			
6	Staff and volunteer hours devoted to monitoring, inspecting,	handling of violations, and enforcing con	servation ea	sements during the year
	<u> </u>			
7	Amount of expenses incurred in monitoring, inspecting, hand	dling of violations, and enforcing conserva	ition easeme	nts during the year
•	> \$		(I) (A) (D) (')	
8	Does each conservation easement reported on line 2(d) above and a action 470(h)(4)(D)(iii)			□ v □ N.
•	and section 170(h)(4)(B)(ii)?			
9	In Part XIII, describe how the organization reports conservati	·		
	include, if applicable, the text of the footnote to the organization	tion's financial statements that describes	the organiza	ttion's accounting for
Pai	t III Organizations Maintaining Collections o	f Art Historical Treasures or O	ther Simi	lar Assets
. u	Complete if the organization answered "Yes" on Form	•		iai 71000to.
12	If the organization elected, as permitted under SFAS 116 (AS		ment and ha	ance sheet works of art
ıu	historical treasures, or other similar assets held for public exh			
	the text of the footnote to its financial statements that descri	,	ince or public	5 301 vice, provide, ii i art XIII,
h	If the organization elected, as permitted under SFAS 116 (AS		t and halanc	e sheet works of art, historical
	treasures, or other similar assets held for public exhibition, ed			
	relating to these items:	addation, or rescaron in rannorance of pa	bilo oci vioc,	provide the following amounts
	(i) Revenue included on Form 990, Part VIII, line 1		•	\$
	(ii) Assets included in Form 990, Part X			\$
2	If the organization received or held works of art, historical tre			*
_	the following amounts required to be reported under SFAS 1	·	3, p. 541	
а	Revenue included on Form 990, Part VIII, line 1		>	\$
	Assets included in Form 990, Part X			

Par	t III	Organizations Maintaining C	ollections of Ar	t, Historical Tr	easures, c	or Othe	r Simil	ar Asse	ts (contii	าued)	
3	Using	g the organization's acquisition, accession	on, and other record	s, check any of the	following tha	t are a si	gnificant	use of its	collectio	n iten	ns
	(chec	ck all that apply):									
а		Public exhibition	d	Loan or excl	hange progra	ams					
b		Scholarly research	е	Other							
С		Preservation for future generations									
4	Provi	de a description of the organization's co	llections and explain	n how they further th	he organizati	on's exer	npt purp	ose in Par	t XIII.		
5	Durin	g the year, did the organization solicit o	r receive donations of	of art, historical trea	sures, or oth	er similar	assets		_	_	_
		sold to raise funds rather than to be ma						<u></u>	Yes		<u> No</u>
Par	t IV	Escrow and Custodial Arrang		te if the organizatio	n answered '	'Yes" on	Form 990), Part IV,	line 9, oı	r	
		reported an amount on Form 990, Par									
1a		e organization an agent, trustee, custodi						_	7	_	_
		orm 990, Part X?						L	Yes		∟ No
b	If "Ye	es," explain the arrangement in Part XIII	and complete the fo	lowing table:							
									Amoun	t	
		nning balance									
		tions during the year									
		butions during the year									
f		ng balance							1.,	$\overline{}$	٦
		he organization include an amount on Fo					•		Yes	H	∐ No
Par		es," explain the arrangement in Part XIII. Endowment Funds. Complete if									
Fai	LV	Elidowillett Fullus. Complete ii						rooro book	(-) Four		
4.	Dogir	aning of year halance	(a) Current year	(b) Prior year 60,000.	(c) Two year	0,000.	(a) Tillee y	60,000.	(e) Foul		,000.
	•	nning of year balance	00,000.	00,000.	0	,,,,,,,		00,000.		- 00	,000.
b		ributions									
_		nvestment earnings, gains, and losses									
d		ts or scholarships r expenditures for facilities									
е		·									
f	•	nistrative expenses									
g		of year balance	60,000.	60,000.	60	0,000.		60,000.		60	,000.
2		de the estimated percentage of the curr			l	, ,		, , , , ,			
		d designated or quasi-endowment	one your one balanc	%	,,, moia ao.						
b		anent endowment 100.00	%								
c		porarily restricted endowment	%								
	-	percentages on lines 2a, 2b, and 2c sho									
За		here endowment funds not in the posse		ation that are held a	nd administe	red for th	ne organiz	zation			
	by:						Ü			Yes	No
		nrelated organizations							3a(i)		Х
		elated organizations							3a(ii)		Х
b		es" on line 3a(ii), are the related organiza							3b		
4	Desc	ribe in Part XIII the intended uses of the	organization's endo	wment funds.							
Par	t VI	Land, Buildings, and Equipm	ent.								
		Complete if the organization answered	d "Yes" on Form 990	, Part IV, line 11a. S	See Form 990), Part X,	line 10.				
		Description of property	(a) Cost or of	ther (b) Cost	or other	(c) Ac	cumulate	ed	(d) Boo	k valu	ie
			basis (investn	nent) basis	(other)	dep	reciation				
1a	Land				350,000.					350	,000.
		ings		2	,150,000.		179,	536.	1	,970	,464.
С	Leas	ehold improvements									
d	Equip	oment			85,046.		57,	728.		27	,318.
		r			40,000.		40,	000.			0.
Total	. Add	lines 1a through 1e. (Column (d) must ed	qual Form 990, Part	X, column (B), line 1	0c.)			•	2	,347	,782.

Schedule D (Form 990) 2017 GIRLS INCORPORATED	OF LYNN	04-4	2104250 Page 3
Part VII Investments - Other Securities.			
Complete if the organization answered "Yes" o			l of year market value
(a) Description of security or category (including name of security)	(b) Book value	(c) Method of valuation: Cost or end	-or-year market value
(1) Financial derivatives			
(2) Closely-held equity interests			
(3) Other			
(A)			
(B)			
(C)			
(D) (E)			
(E)			
(G)			
(H)			
Total. (Col. (b) must equal Form 990, Part X, col. (B) line 12.)			
Part VIII Investments - Program Related.			
Complete if the organization answered "Yes" o	n Form 990 Part IV line	11c See Form 990 Part X line 13	
(a) Description of investment	(b) Book value	(c) Method of valuation: Cost or end	l-of-year market value
(1)	. ,		•
(2)			
(3)			
(4)	4		
(5)			
(6)			
(7)			
(8)			
(9)			
Total. (Col. (b) must equal Form 990, Part X, col. (B) line 13.)			
Part IX Other Assets.			
Complete if the organization answered "Yes" or	n Form 990, Part IV, line	11d. See Form 990, Part X, line 15.	
(a) D	escription		(b) Book value
(1)			
(2)			
(3)			
(4)			
(5)			
(6)			
(7)			
(8)			
(9)			
Total. (Column (b) must equal Form 990, Part X, col. (B) line	15.)	>	
Part X Other Liabilities.			
Complete if the organization answered "Yes" o		11e or 11f. See Form 990, Part X, line 25. (b) Book value	
1. (a) Description of liability		b) Book value	
(1) Federal income taxes			
(2)			
(3)			
(4)			
(5)			
(6)			
<u>(7)</u>			
(8)			

Total. (Column (b) must equal Form 990, Part X, col. (B) line 25.) 2. Liability for uncertain tax positions. In Part XIII, provide the text of the footnote to the organization's financial statements that reports the organization's liability for uncertain tax positions under FIN 48 (ASC 740). Check here if the text of the footnote has been provided in Part XIII X

Schedule D (Form 990) 2017 GIRLS INCORPORATED OF LYNN	04-2104250	Page 4
Part XI Reconciliation of Revenue per Audited Financial Statements With Revenue p	er Return.	
Complete if the organization answered "Yes" on Form 990, Part IV, line 12a.		
1 Total revenue, gains, and other support per audited financial statements	1	2,920,387.
2 Amounts included on line 1 but not on Form 990, Part VIII, line 12:		
	,611.	
b Donated services and use of facilities		
c Recoveries of prior year grants 2c		
	,415.	
e Add lines 2a through 2d		83,026.
3 Subtract line 2e from line 1	3	2,837,361.
4 Amounts included on Form 990, Part VIII, line 12, but not on line 1:		
a Investment expenses not included on Form 990, Part VIII, line 7b		
b Other (Describe in Part XIII.)		0
c Add lines 4a and 4b		0,
5 Total revenue. Add lines 3 and 4c. (This must equal Form 990, Part I, line 12.)	nor Poturn	2,837,361.
Part XII Reconciliation of Expenses per Audited Financial Statements With Expenses	, per neturn.	
Complete if the organization answered "Yes" on Form 990, Part IV, line 12a.		2 610 561
1 Total expenses and losses per audited financial statements	1	2,610,561.
2 Amounts included on line 1 but not on Form 990, Part IX, line 25:		
a Donated services and use of facilities 2a		
b Prior year adjustments 2b		
c Other losses 2c	415	
	,415.	40 415
e Add lines 2a through 2d		48,415.
3 Subtract line 2e from line 1	3	2,562,146.
4 Amounts included on Form 990, Part IX, line 25, but not on line 1:		
a Investment expenses not included on Form 990, Part VIII, line 7b 4a		
b Other (Describe in Part XIII.)		_
c Add lines 4a and 4b		0,
5 Total expenses. Add lines 3 and 4c. (This must equal Form 990, Part I, line 18.)	5	2,562,146.
Part XIII Supplemental Information.		
Provide the descriptions required for Part II, lines 3, 5, and 9; Part III, lines 1a and 4; Part IV, lines 1b and 2b; Part V	, line 4; Part X, line 2;	; Part XI,
lines 2d and 4b; and Part XII, lines 2d and 4b. Also complete this part to provide any additional information.		
DADE W. LINE 4		
PART V, LINE 4:		
DEDMANDAMINT V DECEMBLEMED NEW ACCEMIC ARE DECEMBLEMED BY MUE DONOR ACATHEM ANY		
PERMANENTLY RESTRICTED NET ASSETS ARE RESTRICTED BY THE DONOR AGAINST ANY		
EXPENDITURES OF PRINCIPAL. THE INTEREST EARNED ON THIS CONTRIBUTION IS TO		
EXPENDITORES OF FRINCIPAL, THE INTEREST EARNED ON THIS CONTRIBUTION IS TO		
BE USED FOR SCHOLARSHIPS.		
BE USED FOR SCHOULARSHIFS.		
DADM V IIND 2.		
PART X, LINE 2:		
MUE AGENOV AGGOINMG FOR INGERMATIMA IN INGOME MAYES IN AGGORDANCE WITHIN AGG		
THE AGENCY ACCOUNTS FOR UNCERTAINTY IN INCOME TAXES IN ACCORDANCE WITH ASC		
MODIC INCOME MAYER MUIT CHANDADD OF ADIDIDED MUE ACCOUNTING FOR		
TOPIC, INCOME TAXES. THIS STANDARD CLARIFIES THE ACCOUNTING FOR		
INCERMATING IN MAY DOCUMEN AND DESCRIBES A RECOGNITION MURECUOID AND		
UNCERTAINTY IN TAX POSITIONS AND PRESCRIBES A RECOGNITION THRESHOLD AND		
MEASUREMENT ATTRIBUTE FOR THE FINANCIAL STATEMENT REGARDING A TAX POSITION		
TAKEN OR EXPECTED TO BE TAKEN IN A TAX RETURN. THE AGENCY HAS DETERMINED		
THAT THERE ARE NO INCERTAIN TAY DOCITIONS WHICH OHALTEV FOR FITHER		

Schedule D (Form 990) 2017 GIRLS INCORPORATED OF LYNN Part XIII Supplemental Information (continued)	04-2104250	Page 5
Part XIII Supplemental Information (continued)		
RECOGNITION OR DISCLOSURE IN THE FINANCIAL STATEMENTS AT JUNE 30, 2018.		
PART XI, LINE 2D - OTHER ADJUSTMENTS:		
SPECIAL EVENT DIRECT EXPENSES - PRESENTED NET OF RELATED		
REVENUE ON 990 48,415.		
PART XII, LINE 2D - OTHER ADJUSTMENTS:		
SPECIAL EVENT DIRECT EXPENSES - PRESENTED NET OF RELATED		
REVENUE ON 990 48,415.		
40,415.		

SCHEDULE G

Department of the Treasury

Internal Revenue Service

(Form 990 or 990-EZ)

Supplemental Information Regarding Fundraising or Gaming Activities

Complete if the organization answered "Yes" on Form 990, Part IV, line 17, 18, or 19, or if the organization entered more than \$15,000 on Form 990-EZ, line 6a.

▶ Attach to Form 990 or Form 990-EZ.

► Go to www.irs.gov/Form990 for the latest instructions.

OMB No. 1545-0047

2017

Open to Public Inspection

Name of the organization					Employer identification number			
GIRLS INCORPORATED OF LYNN						04-2104250		
Part I Fundraising Activities. Complete if the organization answered "Yes" on Form 990, Part IV, line 17. Form 990-EZ filers are not required to complete this part.								
1 Indicate whether the organization raised funds through any of the following activities. Check all that apply. a								
(i) Name and address of individual or entity (fundraiser)	(ii) Activity	(iii) fundi have c or cor contrib	ustody	(iv) Gross receipts from activity	to (c	Amount paid or retained by) fundraiser ted in col. (i)	(vi) Amount paid to (or retained by) organization	
		Yes	No					
		K						
			•					
3 List all states in which the organization is registered or licensed to solicit contributions or has been notified it is exempt from registration or licensing.								

F	Irt I	of fundraising event contributions and gr	•	·		·
		2aa.a.a.a.g 2. and administration and gr	(a) Event #1	(b) Event #2	(c) Other events NONE 0	(d) Total events (add col. (a) through col. (c))
ne			(event type)	(event type)	(total number)	
Revenue	1	Gross receipts	181,724.			181,724.
	2	Less: Contributions	133,309.			133,309.
	3	Gross income (line 1 minus line 2)	48,415.			48,415.
	4	Cash prizes				
SS	5	Noncash prizes				
Direct Expenses	6	Rent/facility costs				
irect E	7	Food and beverages	15,288.			15,288.
	8	Entertainment				
	9	Other direct expenses				33,127.
	10	Direct expense summary. Add lines 4 throug	h 9 in column (d)			48,415.
	11	Net income summary. Subtract line 10 from l			>	0.
Pa	rt I		answered "Yes" on Form	n 990, Part IV, line 19, or	reported more than	
		\$15,000 on Form 990-EZ, line 6a.		(b) Pull tabs/instant		(d) Total gaming (add
nue			(a) Bingo	bingo/progressive bingo	(c) Other gaming	col. (a) through col. (c))
Revenue						
<u> </u>	1	Gross revenue		, v		
es	2	Cash prizes				
=xpens	3	Noncash prizes				
Direct Expenses	4	Rent/facility costs				
	5	Other direct expenses				
			Yes %	Yes %	Yes %	
	6	Volunteer labor	No No	No No	No No	
	7	Direct expense summary. Add lines 2 throug	h 5 in column (d)		>	
	8	Net gaming income summary. Subtract line 7	7 from line 1, column (d)		>	
а	ls t	er the state(s) in which the organization condi- he organization licensed to conduct gaming a	ctivities in each of these			Yes No
D	m *1	No," explain:				
		ere any of the organization's gaming licenses r	· · · · · · · · · · · · · · · · · · ·		year?	Yes No
10	If "	res, explain:				
	If "`	Yes," explain:				

<u>Sch</u>	edule G (Form 990 or 990-EZ) 2017 GIRLS INCORPORATED OF LYNN 04-21	.04250		Page 3				
11	Does the organization conduct gaming activities with nonmembers?		Yes	□ No				
	Is the organization a grantor, beneficiary or trustee of a trust, or a member of a partnership or other entity formed							
	to administer charitable gaming?		Yes	☐ No				
12	Indicate the percentage of gaming activity conducted in:							
		مدا	I	0.4				
	a The organization's facility		-	%				
	o An outside facility	13b		%				
14	Enter the name and address of the person who prepares the organization's gaming/special events books and records:							
	Name >							
	Address ▶							
15a	a Does the organization have a contract with a third party from whom the organization receives gaming revenue?		Yes	☐ No				
b	o If "Yes," enter the amount of gaming revenue received by the organization > \$ and the amount							
	of gaming revenue retained by the third party ▶\$							
c	If "Yes," enter name and address of the third party:							
	Nama 🏲							
	Name							
	Address ▶							
16	Gaming manager information:							
	Name							
	Trainio P							
	Gaming manager compensation > \$							
	Description of services provided ▶							
	Director/officer Employee Independent contractor							
4-								
	Mandatory distributions:							
a	a Is the organization required under state law to make charitable distributions from the gaming proceeds to							
	retain the state gaming license?	└──	Yes	└── No				
b	b Enter the amount of distributions required under state law to be distributed to other exempt organizations or spent in the							
	organization's own exempt activities during the tax year ▶ \$							
Pa	Irt IV Supplemental Information. Provide the explanations required by Part I, line 2b, columns (iii) and (v); and Part III,	lines 9	9b, 1	0b, 15b,				
	15c, 16, and 17b, as applicable. Also provide any additional information. See instructions.		,, -	,,				
	100, 10, and 175, as applicable. Also provide any additional information. Occ instructions.							

Schedule G	G (Form 990 or 990-EZ)	GIRLS INCORPORATED OF LYNN	04-2104250	Page 4
Part IV	G (Form 990 or 990-EZ) Supplemental Infor	mation (continued)		

SCHEDULE O

Internal Revenue Service

(Form 990 or 990-EZ) Department of the Treasury

Supplemental Information to Form 990 or 990-EZ

Complete to provide information for responses to specific questions on Form 990 or 990-EZ or to provide any additional information.

► Attach to Form 990 or 990-EZ. ► Go to www.irs.gov/Form990 for the latest information. OMB No. 1545-0047

Inspection

Name of the organization **Employer identification number** GIRLS INCORPORATED OF LYNN 04 - 2104250FORM 990, PART I, LINE 1, DESCRIPTION OF ORGANIZATION MISSION: PROGRAMS TO AT RISK, LOW-INCOME GIRLS AND THEIR FAMILIES. GIRLS INC. HELPS BUILD GIRLS' CAPACITY FOR RESPONSIBLE AND CONFIDENT ADULTHOOD ECONOMIC INDEPENDENCE, AND PERSONAL FULFILLMENT THROUGH THEIR PROGRAMS, FORM 990, PART III, LINE 1, DESCRIPTION OF ORGANIZATION MISSION: PERSONAL FULFILLMENT THROUGH THEIR PROGRAMS, FORM 990, PART III, LINE 4A, PROGRAM SERVICE ACCOMPLISHMENTS: GIRLS IN GRADES K-3 SIDE STEPPED SUMMER LEARNING LOSS AND THOSE SAME GIRLS IMPROVED THEIR READING SCORES OVER THE COURSE OF THE SUMMER FORM 990, PART III, LINE 4C, PROGRAM SERVICE ACCOMPLISHMENTS: THIS STRESSFUL TIME. INTERACTIVE WORKSHOPS WITH THE MENTORS AND MENTEES OCCUR EVERY WEDNESDAY NIGHT. THIS YEAR, 100% OF OUR SENIORS HAVE BEEN ACCEPTED TO COLLEGE. OUR JUNIOR MENTORING EXIT SURVEY SHOWS THAT 100% OF THE YOUTH WHO SUCCESSFULLY COMPLETED THE WEEKLY PROGRAM STATED THEY FELT MORE PREPARED FOR THEIR SENIOR YEAR AND COLLEGE APPLICATIONS. FORM 990, PART VI, SECTION B, LINE 11B: THE BOARD OF DIRECTORS HAS AUTHORIZED THE FINANCE COMMITTEE TO REVIEW AND APPROVE THE TAX FILING (990) PRIOR TO SUBMISSION TO THE APPROPRIATE AUTHORITIES. ANY CONCERNS AND APPROVAL SHALL BE MAINTAINED IN THE COMMITTEE

MINUTES AS A RECORD OF THIS APPROVAL PROCESS.

Name of the organization GIRLS INCORPORATED OF LYNN	Employer identification number 04-2104250
FORM 990, PART VI, SECTION B, LINE 12C:	
ANNUAL DISCLOSURES ARE COMPLETED BY BOARD MEMBERS AND STAFF TO MONITOR FOR	
ANY CONFLICTS. GIRLS INC. EMPLOYEES AND BOARD MEMBERS COMPLETE THE	
NECESSARY FORM IN THE FALL OF EACH YEAR LISTING ALL THE ORGANIZATIONS OR	
COMPANIES EACH BOARD MEMBER OR EMPLOYEE ARE INVOLVED WITH TO DETERMINE IF	
THERE IS AN APPARENT CONFLICT. THESE FORMS ARE REVIEWED EACH YEAR BY THE	
EXECUTIVE DIRECTOR.	
FORM 990, PART VI, SECTION B, LINE 15:	
IN ASSESSING THE EXECUTIVE DIRECTOR'S COMPENSATION, BOARD MEMBERS HAVE	
REVIEWED COMPENSATION LEVELS PROVIDED BY PROFESSIONAL ORGANIZATIONS FOR	
SIMILAR POSITIONS IN SIMILAR ORGANIZATIONS TO DETERMINE APPROPRIATE	
BENCHMARKS AND COMPENSATION. THE EXECUTIVE DIRECTOR CONDUCTS THE SAME	
PROCESS IN ASSESSING COMPENSATION FOR ALL EMPLOYEES.	
FORM 990, PART VI, SECTION C, LINE 19:	
DOCUMENTS ARE AVAILABLE UPON REQUEST.	
PART XII, LINE 2C EXPLANATION	
THE BOARD OF DIRECTORS AND FINANCE COMMITTEE OVERSEES THE SELECTION OF	
THE AUDITORS AND MEETS WITH THE AUDITORS AT THE CONCLUSION OF THE AUDIT	
PROCESS TO REVIEW THE YEAR-END RESULTS.	